

MCP SERVER

NO CODE

CLOUD HOSTED

# 6sense MCP for AI Agents

Track anonymous visitor intent and enrich B2B account data

6sense provides deep account-based marketing intelligence that translates anonymous website visits into actionable B2B data. Connect this MCP to your AI client, and it identifies unknown visitors by IP address, enriches company profiles with firmographic details, scores the buying intent of target accounts (0-100), and tracks where they are in their purchasing journey.

**F** Quality Score 3.6/100

account-based-marketing

intent-data

lead-generation

b2b-intelligence

predictive-analytics

customer-insights



# The infrastructure that powers AI agents in the real world.



Vinkius connects AI to the world's software through secure, enterprise-grade infrastructure — enabling real-world execution at scale, built on the Model Context Protocol (MCP).

# Your AI Connections Run Through Vinkius Cloud

The world's largest  
managed MCP catalog

Vinkius is the cloud infrastructure where AI agents connect to the software your business already runs. We handle the hosting, the security, the credentials, the uptime — you get agents that actually do things.

We operate the world's largest managed MCP catalog. Major SaaS platforms, CRMs, databases, and cloud providers — running, monitored, production-ready. This MCP server is hosted and maintained by the Vinkius Cloud for AI Agents.

*The agent doesn't manage credentials, doesn't manage uptime, doesn't manage security. Vinkius does.*

— Architecture principle

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## Four Pillars of the Vinkius Runtime

### 01 — Security by design

Credentials stay encrypted at rest via AES-256. The AI agent never touches raw keys — they're injected into a sandboxed V8 isolate at runtime. Actions are logged, and connections have an emergency kill switch.

### 03 — Deterministic observability

Eight immutable metrics per endpoint: request volume, p95 latency, error rate, active connections, cost attribution. A live payload feed logs every tool call with mutation detection.

### 02 — Built on MCP Fusion

This MCP server was built with **MCP Fusion**, the open-source framework (Apache 2.0) that powers the entire Vinkius catalog. Schema-as-firewall strips undeclared fields, compiled PII redaction runs at zero overhead, and cryptographic lockfiles produce git-diffable audit trails.

### 04 — Autonomous operations

Servers are deployed, monitored, and patched autonomously. New capabilities and security patches ship weekly. Zero-downtime deployments ensure continuous availability across all managed MCP servers.

**AES-256**

Encryption at rest

**Ed25519**

PKI vault signatures

**24h TTL**

Ephemeral session keys

**V8 Isolate**

Sandboxed execution

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## One Token. Instant Access.

Every MCP server on Vinkius is accessed through a **Connection Token**. Tokens are generated in the cloud dashboard and produce a unique MCP endpoint URL. Paste this URL into any MCP-compatible client — no SDK required.

A single token can serve **multiple AI clients simultaneously**, or you can issue separate tokens per client for granular access control. Each token tracks its own request count, last activity timestamp, and can be individually enabled or revoked.

MCP ENDPOINT

`https://edge.vinkius.com/{token}/mcp`

Claude



Cursor



VS Code



Windsurf



Grok



Gemini

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## Security Is the Architecture

Security in Vinkius is not a feature — it's the foundation of the runtime. The gateway enforces multiple independent protection layers between AI agents and third-party APIs.

### 01 — Ed25519 PKI Vault

Every workspace has an Ed25519 Master Key. Session keys are generated ephemerally (24h TTL) and signed by the Master Key. Credentials never leave the vault boundary.

### 02 — V8 Isolate Sandboxing

Tool code runs inside isolated-vm V8 isolates with 64 MB memory caps and per-request timeouts. No filesystem access, no network access except through the SSRF-guarded fetch bridge.

### 03 — SSRF Guard

All outbound HTTP requests are DNS-resolved and validated before execution. Private IP ranges (10.x, 172.16-31.x, 192.168.x, AWS metadata 169.254.x) are blocked at the network layer.

### 05 — Cryptographic Audit Trail

Every request is signed into a SHA-256 hash chain with Ed25519 signatures. Events form a tamper-proof, SIEM-exportable forensic record.

### 04 — DLP & PII Redaction

A ResponseGuard pipeline intercepts every tool response. Configurable redaction patterns strip sensitive fields (emails, SSNs, card numbers) before data reaches the AI agent.

### 06 — Honeypot Trap System

Phantom credentials are injected into isolated environments. If a honeypot is used outside Vinkius infrastructure, the server is quarantined instantly.

## Emergency Kill Switch

EU AI Act Art. 14(1)  
Compliant

The kill switch is an **emergency halt** mechanism — not a simple toggle. When triggered, it executes three actions atomically:

#### 01 — Server deactivated

The MCP server is immediately taken offline across the entire cluster.

#### 02 — All tokens revoked

Every connection token is invalidated. Total lockout — reconnection blocked until new tokens are issued.

#### 03 — WebSocket connections killed

Active connections terminated via Redis pubsub broadcast. Propagates to every runtime node in the cluster.

## Full Visibility. Zero Guesswork.

The Vinkius cloud dashboard includes a full MCP Governance suite — real-time analytics and security controls for production AI operations.

**Control Plane**

KPI dashboard with request volume, latency, success rate, token consumption, and AI-generated operational briefings.

**FinOps**

Cost tracking per tool, payload compression savings, budget optimization signals, and consumption trends.

**Firewall & DLP**

PII redaction activity, sensitive data protection counters, and security event timeline.

**Agent Activity**

Which AI clients are connecting, how often, and what they're doing — real-time session tracking.

**Tool Health**

Slowest and most error-prone tools, with actionable root-cause insights and performance baselines.

**Incident Log**

Error trends, failure rates, status-code breakdowns, and forensic audit trail access.

Get started at [cloud.vinkius.com](https://cloud.vinkius.com) — connect your AI agent in under 60 seconds.

# 6sense MCP

4 tools available

Cloud-hosted on Vinkius

Stop guessing who is interested in your product. This connector feeds deep B2B intelligence directly into your AI agent, letting you manage account insights without leaving your chat window. You can take raw data from an anonymous website visit—like just an IP address—and instantly identify the company behind it. The system then pulls comprehensive details, like technology stacks and employee size, or pinpoints exactly which marketing segments a target account belongs to. When working with Vinkius, you get access to this 6sense intelligence alongside thousands of other tools, meaning your agent can cross-reference intent scores with historical data from multiple sources. You'll use natural conversation to find out who is most engaged and whether they are ready to buy.

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## Core Capabilities

### 01 — Identify company by IP address

Figure out which organization is behind an anonymous visitor's IP address.

### 02 — Enrich company details for a domain

Pull detailed firmographic and technographic data (like employee count or tech stack) using a website URL.

### 03 — Enhance person profiles with email

Get deep profile information, including role and company details, just from an individual's work email address.

### 04 — Check account marketing segments

Determine which predefined marketing or sales segments a specific company belongs to.

# One Click on Vinkius — From Prompt to Execution

Available at [vinkius.com/mcp/6sense](https://vinkius.com/mcp/6sense) — connect your AI agent in three steps.

- 01** Subscribe to the 6sense MCP and enter your required API token.
- 02** Your AI client passes an instruction—for instance, asking for details on 'acme.com' or providing a visitor IP address.
- 03** The agent executes the necessary tool calls (like enriching company data) and presents you with clean, summarized B2B intelligence.

The bottom line is your AI client handles all the API calls; you just ask for the insights in plain language.

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## Built For

This MCP changes the game for revenue teams who are tired of manually cross-referencing website analytics, CRM data, and market intelligence. If your job involves understanding B2B buying cycles or prioritizing leads before a cold call, this is built for you.

### Sales Development Rep (SDR)

Researches prospect accounts using email addresses to find out their company size and current intent score right before an outreach call.

### Marketing Manager

Identifies which specific target account segments are most engaged with recent website content, helping prioritize marketing spend.

### Revenue Operations (RevOps)

Automates the process of pulling and standardizing B2B data points—like firmographics or buying stages—from 6sense into internal systems for better reporting.

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## What Changes When You Connect

- 01** Prioritize your outreach: Quickly access AI-driven intent scores (0-100) to focus only on accounts showing high buying interest.

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- 02 Deepen profiles instantly: Enrich company details for any domain, pulling in firmographics and technographics without leaving the chat.

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  - 03 Understand anonymous traffic: Identify the real company behind a visitor's IP address so you never miss an opportunity just because they were masked.

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  - 04 Track the buyer journey: Monitor if target accounts are stuck in the Awareness stage or ready for Decision, guiding your next sales action.

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  - 05 Target with precision: Use list\_segments to confirm which specific marketing groups an account belongs to, enabling hyper-personalized content.

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## Real-World Applications

### **Need to know who visited the site last week?**

An SDR asks their agent for intelligence on a recent IP address. The agent uses identify\_company and reports that the visitor belongs to 'Global Tech Corp,' which has an intent score of 92 and is currently in the Decision stage, allowing immediate follow-up.

### **We found an email, but we don't know who this person is.**

A BDR uses their agent to check a cold lead's email address. The agent runs enrich\_person and instantly provides the full name, job title, current company, and employee count for instant qualification.

### **I need details on a competitor's tech stack.**

A Marketing Manager prompts their agent with a key competitor's domain. The agent uses enrich\_company to return precise technographic data (e.g., they use Salesforce and AWS) and the overall health of that account.

### **How do I know if this account is good for our new product?**

A Sales Leader asks their agent to check a target account's segment membership. The agent runs list\_segments and confirms the account belongs to 'Q4 Expansion Targets,' proving they fit a current sales priority.

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## Patterns to Avoid

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### Treating all leads as equally valuable

#### X AVOID

Manually reviewing every lead generated by web forms and assuming high engagement because they clicked a link.

#### ✓ INSTEAD

Instead, ask your agent to use `identify_company` first. Then, cross-reference the results with intent scores and buying stages. This focuses effort only on accounts scoring 75 or higher.

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### Building profiles from incomplete data

#### X AVOID

Using only a company name found in a document to make assumptions about their technology stack or size.

#### ✓ INSTEAD

Always run `enrich_company` using the domain. This pulls verifiable firmographics and technographics, ensuring your assumption is based on real-time data.

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### Ignoring marketing context for leads

#### X AVOID

Treating a lead as generic, without knowing if they are part of a specific target group or expansion plan.

#### ✓ INSTEAD

Use `list_segments` to verify the account's membership. Knowing an account is in 'Tier 1 Enterprise' changes your entire outreach strategy.

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## The Right Fit

Use this MCP if you need to connect anonymous web behavior (IP addresses) or simple contact points (emails, domains) directly to deep B2B intelligence like intent scoring and buying stage status. It's essential for Account-Based Marketing workflows. Don't use it if your goal is simply data storage; you still need a CRM for that. Also, don't rely on this MCP alone for outreach—it gives you the *intelligence*, but you'll need another tool to send the email. If you only care about basic company identification and not intent scoring or segment membership, a simpler directory service might suffice. But if B2B buying cycles are your job, this is necessary.

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## 6sense MCP for AI Agents: Solving B2B Account Intelligence Gaps

Today, gathering actionable account intelligence is a mess. You're juggling web analytics dashboards showing anonymous IPs, separate tools that provide basic company names from domains, and spreadsheets full of lead emails that might be outdated or incomplete. The process requires constant context switching—from the IP dashboard to LinkedIn research, then back to the CRM to manually assign an intent score.

With this MCP connected through Vinkius, your agent handles all that complexity. You simply ask for intelligence on a target account, and it runs multiple checks: identifying the company via its IP, enriching its tech stack by domain, and finally scoring their current buying interest into one actionable number.

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## Using 6sense MCP for AI Agents: Mapping Buying Stage Progress

Manually tracking where a target account is in the sales funnel—Target, Awareness, Consideration, Decision—is usually done by watching campaign activity. But what if they stop engaging? You lose visibility into their journey stage, and your next steps are based on guesswork.

This MCP gives you continuous monitoring of these critical buying stages for all your target accounts. Your agent doesn't just provide a score; it tells you precisely where the account is in its buyer journey right now. This lets you adjust campaigns instantly.

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# 6sense MCP: 4 Tools for B2B Intelligence and Data Enrichment

Use these four tools to automatically pull critical B2B intelligence from visitor IP addresses, domain names, and email contacts.

#	TOOL	DESCRIPTION
01	<code>identify_company</code>	Determines the name and details of a company based on its visitor IP address.
02	<code>enrich_company</code>	Retrieves detailed firmographic and technographic data for any given domain name.
03	<code>enrich_person</code>	Pulls deep profile information for a specific individual using their work email address.
04	<code>list_segments</code>	Lists all the marketing segments that a given company is currently cataloged within.

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## See It in Action

Real prompts you can use once this MCP is connected to your AI agent through Vinkius Cloud.

**U** I need to know about the company that visited 203.1.45.1 and how engaged they are with us.



I ran an analysis on that IP address. Here's what I found:

- **Company:** Apex Dynamics Inc.
- **Intent Score:** 89/100 (High)
- **Buying Stage:** Consideration
- **Key Insights:** They are a large enterprise, using technologies like Microsoft Azure and Splunk. They belong to the 'Q4 Expansion Targets' segment. You should focus on case studies related to cloud migration.

**U** What details can you pull for tesla.com? I need their employee count.



Here is the enriched data for Tesla, Inc.:

**Industry:** Automotive & Energy  
**Employee Count:** 125,000+  
**Technologies Used:** Splunk, New Relic, SAP

*Note: Their current intent score is 82, placing them in the Consideration stage. This suggests they are evaluating solutions.*

**U** Check if my prospect at johndoe@examplecorp.com belongs to any specific segments.



I checked the account associated with that email address. They belong to four key marketing segments:

- Tier 1 Enterprise (High Value)
- High Intent - Cloud Solutions (Priority)
- Existing Customers (Service Opportunity)
- Q4 Expansion Targets (Immediate Focus)

This means they are highly valuable and should be prioritized for immediate outreach.

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## Frequently Asked Questions

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### 01 Can I identify which company is visiting my website?

Yes. By using the `identify\_company` tool with a visitor's IP address, 6sense identifies the associated company and provides its intent score and profile data.

### 02 What kind of data can I get for a company domain?

The `enrich\_company` tool retrieves deep firmographics (industry, revenue, employee count), technographics (software they use), and current intent scores for any domain.

### 03 How do I find which segments an account belongs to?

Use the `list\_segments` tool with the company domain. It will return all 6sense marketing segments the account is currently part of, allowing for personalized outreach.

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# Go Live in 60 Seconds

Get your connection token from [cloud.vinkius.com](https://cloud.vinkius.com), then paste the endpoint URL into any MCP-compatible client.

YOUR MCP ENDPOINT

```
https://edge.vinkius.com/[TOKEN]/mcp
```

CLIENT

WHERE TO CONFIGURE



Claude AI

Profile → Customize → Connectors → "+" → Add custom connector → Paste endpoint



Cursor

Settings → Features → MCP Servers → "+ Add New MCP Server" → Type: SSE → Paste endpoint



VS Code

Ctrl/Cmd+Shift+P → "MCP: Add Server" → add `"6sense": { "url": "..." }`



Windsurf

MCP Settings → `mcp_settings.json` → Add endpoint URL



ChatGPT

Settings → Tools & plugins → Add MCP server → Paste endpoint



Gemini

Extensions → Add MCP Server → Paste endpoint URL

ASK AN AI  
ABOUT THIS

Let your preferred AI  
explain this MCP server



Ask ChatGPT



Ask Claude



Ask Perplexity



Ask Gemini



Ask Grok



READY TO CONNECT

# 6sense is live on Vinkius Cloud.

Get your connection token, paste it into your AI agent, and start building. No SDK. No deployment. Just results.

[Start at cloud.vinkius.com](https://cloud.vinkius.com) →

[vinkius.com](https://vinkius.com) · [support@vinkius.com](mailto:support@vinkius.com)

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