

MCP SERVER

NO CODE

CLOUD HOSTED

# Chorus.ai (ZoomInfo) MCP for AI Agents

Analyze sales conversations and review call transcripts for key customer insights

Chorus.ai (ZoomInfo) connects your AI agent directly to your sales conversation intelligence. You can analyze recordings, pull transcripts, and spot key customer pain points without logging into the native dashboard. Quickly list recent meetings, get detailed call metadata, or retrieve competitor mentions right where you're working. It's all about turning recorded conversations into actionable data for sales teams.

**C** Quality Score 78.57/100

conversation-intelligence

sales-coaching

transcription

meeting-analytics

revenue-intelligence

call-recording



# The connectivity layer between AI and the world's software.



Vinkius sits between AI and every application. All communication passes through Vinkius Cloud via the Model Context Protocol (MCP) — with governance, observability, and security at every layer.

# Your AI Connections Run Through Vinkius Cloud

The world's largest  
managed MCP catalog

Vinkius is the connectivity layer where AI connects to the software your business already runs. We handle the hosting, the security, the credentials, the uptime — you get agents that actually do things.

We operate the world's largest managed MCP catalog. Major SaaS platforms, CRMs, databases, and cloud providers — running, monitored, production-ready. This MCP server is hosted and maintained by the Vinkius Cloud for AI Agents.

*The agent doesn't manage credentials, doesn't manage uptime, doesn't manage security. Vinkius does.*

— Architecture principle

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## Four Pillars of the Vinkius Runtime

### 01 — Security by design

Credentials stay encrypted at rest via AES-256. The AI agent never touches raw keys — they're injected into a sandboxed V8 isolate at runtime. Actions are logged, and connections have an emergency kill switch.

### 03 — Deterministic observability

Eight immutable metrics per endpoint: request volume, p95 latency, error rate, active connections, cost attribution. A live payload feed logs every tool call with mutation detection.

### 02 — Built on MCP Fusion

This MCP server was built with **MCP Fusion**, the open-source framework (Apache 2.0) that powers the entire Vinkius catalog. Schema-as-firewall strips undeclared fields, compiled PII redaction runs at zero overhead, and cryptographic lockfiles produce git-diffable audit trails.

### 04 — Autonomous operations

Servers are deployed, monitored, and patched autonomously. New capabilities and security patches ship weekly. Zero-downtime deployments ensure continuous availability across all managed MCP servers.

**AES-256**

Encryption at rest

**Ed25519**

PKI vault signatures

**24h TTL**

Ephemeral session keys

**V8 Isolate**

Sandboxed execution

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## One Token. Instant Access.

Every MCP server on Vinkius is accessed through a **Connection Token**. Tokens are generated in the cloud dashboard and produce a unique MCP endpoint URL. Paste this URL into any MCP-compatible client — no SDK required.

A single token can serve **multiple AI clients simultaneously**, or you can issue separate tokens per client for granular access control. Each token tracks its own request count, last activity timestamp, and can be individually enabled or revoked.

MCP ENDPOINT

`https://edge.vinkius.com/{token}/mcp`

Claude



Cursor



VS Code



Windsurf



Grok



Gemini

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## Security Is the Architecture

Security in Vinkius is not a feature — it's the foundation of the runtime. The gateway enforces multiple independent protection layers between AI agents and third-party APIs.

**01 — Ed25519 PKI Vault**

Every workspace has an Ed25519 Master Key. Session keys are generated ephemerally (24h TTL) and signed by the Master Key. Credentials never leave the vault boundary.

**02 — V8 Isolate Sandboxing**

Tool code runs inside isolated-vm V8 isolates with 64 MB memory caps and per-request timeouts. No filesystem access, no network access except through the SSRF-guarded fetch bridge.

### 03 — SSRF Guard

All outbound HTTP requests are DNS-resolved and validated before execution. Private IP ranges (10.x, 172.16-31.x, 192.168.x, AWS metadata 169.254.x) are blocked at the network layer.

### 05 — Cryptographic Audit Trail

Every request is signed into a SHA-256 hash chain with Ed25519 signatures. Events form a tamper-proof, SIEM-exportable forensic record.

### 04 — DLP & PII Redaction

A ResponseGuard pipeline intercepts every tool response. Configurable redaction patterns strip sensitive fields (emails, SSNs, card numbers) before data reaches the AI agent.

### 06 — Honeypot Trap System

Phantom credentials are injected into isolated environments. If a honeypot is used outside Vinkius infrastructure, the server is quarantined instantly.

## Emergency Kill Switch

EU AI Act Art. 14(1)  
Compliant

The kill switch is an **emergency halt** mechanism — not a simple toggle. When triggered, it executes three actions atomically:

#### 01 — Server deactivated

The MCP server is immediately taken offline across the entire cluster.

#### 02 — All tokens revoked

Every connection token is invalidated. Total lockout — reconnection blocked until new tokens are issued.

#### 03 — WebSocket connections killed

Active connections terminated via Redis pubsub broadcast. Propagates to every runtime node in the cluster.

## Full Visibility. Zero Guesswork.

The Vinkius cloud dashboard includes a full MCP Governance suite — real-time analytics and security controls for production AI operations.

**Control Plane**

KPI dashboard with request volume, latency, success rate, token consumption, and AI-generated operational briefings.

**FinOps**

Cost tracking per tool, payload compression savings, budget optimization signals, and consumption trends.

**Firewall & DLP**

PII redaction activity, sensitive data protection counters, and security event timeline.

**Agent Activity**

Which AI clients are connecting, how often, and what they're doing — real-time session tracking.

**Tool Health**

Slowest and most error-prone tools, with actionable root-cause insights and performance baselines.

**Incident Log**

Error trends, failure rates, status-code breakdowns, and forensic audit trail access.

Get started at [cloud.vinkius.com](https://cloud.vinkius.com) — connect your AI agent in under 60 seconds.

# Chorus.ai (ZoomInfo) MCP

8 tools available

Cloud-hosted on Vinkius

Chorus.ai gives your AI agent full access to your company's conversation intelligence. Instead of logging into the Chorus dashboard just to review a call, you can now ask your agent questions using natural language and get answers instantly. You'll pull detailed metadata on any recorded meeting, access complete transcripts for flawless customer dialogue review, and even pinpoint specific moments like next steps or competitor mentions that matter most.

This dramatically changes how sales managers coach their team. You can monitor every active and past engagement to track the whole sales cycle without leaving your chat interface. If you're using Vinkius, you get access to this entire catalog of tools through one connection point, making it easy for any AI client—like Cursor or Claude—to use all the data you need.

This MCP lets Account Executives quickly look up previous call transcripts and helps Revenue Ops audit meeting volumes and competitor mentions straight from their chat window.

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## Core Capabilities

### 01 — Get Meeting Details

Pulls detailed metadata, such as who attended and when it happened, for a specific call recording.

### 03 — Get Meeting Moments

Extracts AI-identified key moments, like action items or pain points, from a recording.

### 05 — List Chorus Meetings

Retrieves an overview list of recent calls, giving you a quick view of activity.

### 02 — Get Meeting Transcript

Retrieves the full text transcript of an entire conversation to review every word spoken.

### 04 — List Tracked Competitors

Compiles and lists all specific competitor names mentioned across your conversations.

### 06 — List Meeting Playlists

Shows all the shared meeting playlists that your team has created and organized.

**07 — List Chorus Users**

Generates a complete list of users and team members across the entire account.

# One Click on Vinkius — From Prompt to Execution

Available at [vinkius.com/mcp/chorusai-zoominfo](https://vinkius.com/mcp/chorusai-zoominfo) — connect your AI agent in three steps.

- 01** Connect your AI client to this MCP using your Chorus.ai API Token, which you get from your personal settings.
- 02** Once connected via Vinkius, you prompt your agent with a natural language request, like 'What were the next steps from last week's Acme call?'
- 03** Your agent uses the underlying tools to fetch the required data—be it transcripts or key moments—and presents you with an immediate, conversational answer.

The bottom line is: your AI agent acts as a direct proxy into Chorus.ai, letting you use deep sales intelligence without navigating multiple dashboards.

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## Built For

This MCP is essential for anyone whose job revolves around analyzing conversations and optimizing the sales process. If you're tired of clicking through dozens of tabs just to find a key action item, this connector gives your agent the direct data feed it needs.

### Sales Manager

You review team meetings and quickly identify coaching opportunities by asking your agent specific questions about transcripts or performance.

### Account Executive (AE)

You look up previous call transcripts and AI-identified moments instantly, without needing to open the full Chorus dashboard first thing in the morning.

### Revenue Operations

You audit meeting volumes and track competitor mentions straight from your chat interface, helping keep sales data clean and consistent.

## What Changes When You Connect

- 01 Pinpoint critical next steps or pain points using the `get_meeting_moments` tool, so you never miss an action item from a client call.
- 02 Review entire discussions effortlessly with `get_meeting_transcript`, giving your agent access to every word spoken for deep context checks.
- 03 Keep tabs on market shifts by running `list_tracked_competitors`, letting you know exactly which rivals were mentioned in the last batch of calls.
- 04 Gain immediate team awareness using `list_chorus_meetings` and `get_meeting_details`; you see who met with whom and when, right from your chat.
- 05 Streamline user management by calling `list_chorus_users`, allowing quick checks on team membership without leaving the AI agent interface.

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## Real-World Applications

### Following up after a discovery call

An AE needs to confirm follow-up dates. They ask their agent, 'What are the next steps from my chat with Acme Corp last week?' The agent uses `'get_meeting_moments'` and replies with a bulleted list of specific action items.

### Onboarding new hires

A new AE needs context on a client meeting. They ask their agent, 'Give me the full transcript for the Q2 Review call.' The agent uses `'get_meeting_transcript'` and provides the complete text instantly.

### Auditing team performance metrics

A Sales Manager wants to check if the team is talking about competitors. They prompt, 'List all competitor mentions from last month.' The agent uses `'list_tracked_competitors'` and returns a list of brands mentioned.

### Understanding sales cycle progress

A Revenue Ops specialist needs to know which deals are active. They ask, 'Show me all recent engagements,' triggering the monitoring of active and past meetings.

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## Patterns to Avoid

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### Forgetting details on a specific call

#### X AVOID

A user only sees the transcript but misses who was actually present, leading to confusion about ownership.

#### ✓ INSTEAD

First, use ``list_chorus_meetings`` to find the correct meeting ID. Then, use ``get_meeting_details`` before requesting the full conversation history with ``get_meeting_transcript``.

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### Comparing all competitor mentions manually

#### X AVOID

Manually reading dozens of transcripts just to compile a list of competitors mentioned is tedious and error-prone.

#### ✓ INSTEAD

Use the dedicated ``list_tracked_competitors`` tool. This compiles every mention across your corpus, giving you one clean report immediately.

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### Assuming all meetings are recorded

#### X AVOID

A user assumes a meeting happened and asks for its details when it was actually an unscheduled chat.

#### ✓ INSTEAD

Always start by using ``list_chorus_meetings`` to confirm the existence of the recording. If no record appears, you know the data isn't available via this MCP.

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## The Right Fit

Use this MCP if your workflow requires turning recorded sales calls into immediate, actionable text data. You need to pull metadata (like who was present) or specific insights (next steps). Don't use it if you just need a simple user directory; the `list_chorus_users` tool handles that basic lookup fine. Conversely, don't use this MCP if your primary task is generating summary documents from scratch—you still need a separate document generation tool for that. But if summarizing recorded chats is the bottleneck, this MCP provides the necessary raw data feeds.

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## Chorus.ai (ZoomInfo) MCP: Tracking Customer Pain Points in Sales Calls

Right now, reviewing a sales call means opening Chorus, scrolling through minutes of notes, and trying to manually piece together what the customer struggled with or what they said was holding them back. You're clicking between 'Summary,' 'Key Moments,' and the full transcript just to find that single pain point.

With this MCP, you simply ask your agent: 'What were the main sticking points mentioned in the Q2 Global Corp call?' The agent uses `get_meeting_moments` to pull those specific insights directly into your conversation window. You get instant, targeted answers without ever leaving your chat interface.

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## Chorus.ai (ZoomInfo) MCP: Monitoring Team Performance and Users

Manually auditing the team involves running reports in Chorus to see who was active, who attended which meetings, and if specific users had access rights. This process is slow and requires navigating multiple administrative dashboards.

Now, you can ask your agent to list all team members using `list_chorus_users`, or check out a meeting's full details with `get_meeting_details`. You get real-time, conversational data on who's doing what across the entire sales organization.

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# Chorus.ai (ZoomInfo): 8 Tools for Sales Conversation Intelligence

Use these tools to pull meeting details, full transcripts, user lists, and competitor data directly into your AI chat session.

#	TOOL	DESCRIPTION
01	<code>get_my_chorus_profile</code>	Retrieves basic information about the authenticated user session within Chorus.ai.
02	<code>get_meeting_details</code>	Pulls specific metadata for a single, identified meeting or call recording.
03	<code>get_meeting_moments</code>	Fetches AI-identified key moments from a meeting, like action items or pain points.
04	<code>get_meeting_transcript</code>	Retrieves the complete, raw text transcript for any given conversation.
05	<code>list_tracked_competitors</code>	Lists all specific competitors that were mentioned during recorded conversations.
06	<code>list_chorus_meetings</code>	Retrieves a list of recent calls and meetings for quick overview.
07	<code>list_meeting_playlists</code>	Shows all the shared meeting playlists created by your team.
08	<code>list_chorus_users</code>	Generates a list of every user and team member in the Chorus.ai account.

# See It in Action

Real prompts you can use once this MCP is connected to your AI agent through Vinkius Cloud.

## U What did Acme Corp say about our pricing structure?



### Key Takeaways: Pricing & Competitors

- **Pain Point:** The client noted that current pricing seems high compared to alternatives.
- **Competitor Mention:** They specifically mentioned 'RivalCorp' as a comparison point for your service tier.
- **Next Step:** Need to schedule a follow-up call next Tuesday focused only on tiered pricing models.

*Source: Intro Call with Acme, 2024-11-15.*

## U List all meetings from this month and who attended.



### Meetings This Month

MEETING NAME	DATE	ATTENDEES
Q2 Review - Global Corp	2024-11-05	Sarah Miller, John Doe, Jane Smith
Product Feedback Session	2024-11-12	Mike Scott, Bob Black
Follow up with Acme	2024-11-20	AE User, Client Lead

*Need details on any of these? Just ask!*

## U Who are the members of the sales team?



### Current Users in Chorus.ai

We found 5 active users:

- Sarah Miller (Team Lead)
- Mike Scott (Account Executive)
- John Doe (Revenue Ops)
- Jane Smith (Product Manager)
- Bob Black (Junior AE)

This list helps manage access and ownership for all your recordings.

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## Frequently Asked Questions

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### 01 How can I use Chorus.ai (ZoomInfo) with my AI agent to review old calls?

You simply ask your agent, 'What was discussed in the Acme call last month?' The MCP accesses the full transcript and key moments, giving you an immediate summary without needing to open any dashboard. This lets you quickly catch up on context when you're busy.

### 02 Does Chorus.ai (ZoomInfo) help me track competitor mentions?

Yes. You can ask the agent to list all competitors mentioned in your recordings. It compiles a full report, so you don't have to read through dozens of transcripts manually to track market trends.

### 03 What if I need to find out who attended a specific meeting?

You ask the agent for the details on that call. It uses `get\_meeting\_details` and returns a list of all attendees, so you know exactly who was in the room (or on the line) when the conversation happened.

### 04 Can I use Chorus.ai (ZoomInfo) to coach my sales team?

Absolutely. You can ask your agent to find key coaching opportunities by retrieving AI-identified moments, like next steps or common pain points, across multiple recorded calls.

### 05 Is this better than just exporting data from the Chorus dashboard?

This is faster and more conversational. Instead of downloading a CSV and writing code to process it, you talk to your agent, and it handles the complex data fetching and formatting instantly.

# Go Live in 60 Seconds

Get your connection token from [cloud.vinkius.com](https://cloud.vinkius.com), then paste the endpoint URL into any MCP-compatible client.

YOUR MCP ENDPOINT

```
https://edge.vinkius.com/[TOKEN]/mcp
```

CLIENT

WHERE TO CONFIGURE



Claude AI

Profile → Customize → Connectors → "+" → Add custom connector → Paste endpoint



Cursor

Settings → Features → MCP Servers → "+ Add New MCP Server" → Type: SSE → Paste endpoint



VS Code

Ctrl/Cmd+Shift+P → "MCP: Add Server" → add `"chorusai-zoominfo": { "url": "..."}`



Windsurf

MCP Settings → `mcp_settings.json` → Add endpoint URL



ChatGPT

Settings → Tools & plugins → Add MCP server → Paste endpoint



Gemini

Extensions → Add MCP Server → Paste endpoint URL

ASK AN AI ABOUT THIS

Let your preferred AI explain this MCP server



Ask ChatGPT



Ask Claude



Ask Perplexity



Ask Gemini



Ask Grok



READY TO CONNECT

# Chorus.ai (ZoomInfo) is live on Vinkius Cloud.

Get your connection token, paste it into your AI agent, and  
start building. No SDK. No deployment. Just results.

[Start at cloud.vinkius.com](https://cloud.vinkius.com) →

[vinkius.com](https://vinkius.com) · [support@vinkius.com](mailto:support@vinkius.com)

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