

MCP SERVER

NO CODE

CLOUD HOSTED

Close MCP for AI Agents

Manage Leads, Opportunities, and Sales Pipelines from Any Chat Window

Close MCP connects your entire sales operation to any AI client, letting you manage leads, opportunities, and tasks using natural language. Get real-time access to pipeline data, check lead statuses, or review task lists without ever leaving your chat window.

A+ Quality Score 100/100

crm

lead-management

sales-pipeline

deal-tracking

sales-automation

communication-tools



The connectivity layer between AI and the world's software.



Vinkius sits between AI and every application. All communication passes through Vinkius Cloud via the Model Context Protocol (MCP) — with governance, observability, and security at every layer.

Your AI Connections Run Through Vinkius Cloud

The world's largest
managed MCP catalog

Vinkius is the connectivity layer where AI connects to the software your business already runs. We handle the hosting, the security, the credentials, the uptime — you get agents that actually do things.

We operate the world's largest managed MCP catalog. Major SaaS platforms, CRMs, databases, and cloud providers — running, monitored, production-ready. This MCP server is hosted and maintained by the Vinkius Cloud for AI Agents.

The agent doesn't manage credentials, doesn't manage uptime, doesn't manage security. Vinkius does.

— Architecture principle

Four Pillars of the Vinkius Runtime

01 — Security by design

Credentials stay encrypted at rest via AES-256. The AI agent never touches raw keys — they're injected into a sandboxed V8 isolate at runtime. Actions are logged, and connections have an emergency kill switch.

03 — Deterministic observability

Eight immutable metrics per endpoint: request volume, p95 latency, error rate, active connections, cost attribution. A live payload feed logs every tool call with mutation detection.

02 — Built on MCP Fusion

This MCP server was built with **MCP Fusion**, the open-source framework (Apache 2.0) that powers the entire Vinkius catalog. Schema-as-firewall strips undeclared fields, compiled PII redaction runs at zero overhead, and cryptographic lockfiles produce git-diffable audit trails.

04 — Autonomous operations

Servers are deployed, monitored, and patched autonomously. New capabilities and security patches ship weekly. Zero-downtime deployments ensure continuous availability across all managed MCP servers.

AES-256

Encryption at rest

Ed25519

PKI vault signatures

24h TTL

Ephemeral session keys

V8 Isolate

Sandboxed execution

One Token. Instant Access.

Every MCP server on Vinkius is accessed through a **Connection Token**. Tokens are generated in the cloud dashboard and produce a unique MCP endpoint URL. Paste this URL into any MCP-compatible client — no SDK required.

A single token can serve **multiple AI clients simultaneously**, or you can issue separate tokens per client for granular access control. Each token tracks its own request count, last activity timestamp, and can be individually enabled or revoked.

MCP ENDPOINT

`https://edge.vinkius.com/{token}/mcp`

Claude



Cursor



VS Code



Windsurf



Grok



Gemini

Security Is the Architecture

Security in Vinkius is not a feature — it's the foundation of the runtime. The gateway enforces multiple independent protection layers between AI agents and third-party APIs.

01 — Ed25519 PKI Vault

Every workspace has an Ed25519 Master Key. Session keys are generated ephemerally (24h TTL) and signed by the Master Key. Credentials never leave the vault boundary.

02 — V8 Isolate Sandboxing

Tool code runs inside isolated-vm V8 isolates with 64 MB memory caps and per-request timeouts. No filesystem access, no network access except through the SSRF-guarded fetch bridge.

03 — SSRF Guard

All outbound HTTP requests are DNS-resolved and validated before execution. Private IP ranges (10.x, 172.16-31.x, 192.168.x, AWS metadata 169.254.x) are blocked at the network layer.

05 — Cryptographic Audit Trail

Every request is signed into a SHA-256 hash chain with Ed25519 signatures. Events form a tamper-proof, SIEM-exportable forensic record.

04 — DLP & PII Redaction

A ResponseGuard pipeline intercepts every tool response. Configurable redaction patterns strip sensitive fields (emails, SSNs, card numbers) before data reaches the AI agent.

06 — Honeypot Trap System

Phantom credentials are injected into isolated environments. If a honeypot is used outside Vinkius infrastructure, the server is quarantined instantly.

Emergency Kill Switch

EU AI Act Art. 14(1)
Compliant

The kill switch is an **emergency halt** mechanism — not a simple toggle. When triggered, it executes three actions atomically:

01 — Server deactivated

The MCP server is immediately taken offline across the entire cluster.

02 — All tokens revoked

Every connection token is invalidated. Total lockout — reconnection blocked until new tokens are issued.

03 — WebSocket connections killed

Active connections terminated via Redis pubsub broadcast. Propagates to every runtime node in the cluster.

Full Visibility. Zero Guesswork.

The Vinkius cloud dashboard includes a full MCP Governance suite — real-time analytics and security controls for production AI operations.

Control Plane

KPI dashboard with request volume, latency, success rate, token consumption, and AI-generated operational briefings.

FinOps

Cost tracking per tool, payload compression savings, budget optimization signals, and consumption trends.

Firewall & DLP

PII redaction activity, sensitive data protection counters, and security event timeline.

Agent Activity

Which AI clients are connecting, how often, and what they're doing — real-time session tracking.

Tool Health

Slowest and most error-prone tools, with actionable root-cause insights and performance baselines.

Incident Log

Error trends, failure rates, status-code breakdowns, and forensic audit trail access.

Get started at cloud.vinkius.com — connect your AI agent in under 60 seconds.

Close MCP

8 tools available

Cloud-hosted on Vinkius

Managing sales usually means clicking through dashboards, switching tabs, and constantly referencing different reports. This MCP changes that. It connects your Close CRM account directly to your AI agent, putting your entire sales workflow under conversational control.

You can instantly pull up detailed lead profiles, track the value of every active deal, or verify exactly where an opportunity sits in a multi-stage pipeline—all by asking a question. You'll also get full visibility into team tasks and know who you are within the system using your profile data. Because this MCP is hosted on Vinkius, you connect once and gain access to powerful sales automation tools from any compatible AI client.

Stop opening multiple apps just to track down one piece of information. Start asking your agent to do it for you.

Core Capabilities

01 — List all company leads

Retrieve a list containing details and statuses for every lead recorded in the system.

03 — Monitor opportunity progress

Get a complete view of an individual sales deal, showing its value and current stage in the funnel.

05 — Manage follow-up tasks

Pull up a list of scheduled CRM tasks and reminders, ensuring nothing falls through the cracks.

02 — Review specific lead data

Pull up detailed information, including contact history, for any single specified lead.

04 — View active sales pipelines

List all established sales pipelines configured within your account to understand your process flow.

06 — Identify lead stages

Retrieve an exhaustive list of all available statuses that leads or opportunities can hold.

One Click on Vinkius — From Prompt to Execution

Available at vinkius.com/mcp/close — connect your AI agent in three steps.

- 01 Subscribe to this MCP and provide your Close API Key (you find this in the platform's settings).
- 02 Connect your AI client—like Cursor or Claude—to the Vinkius catalog using this MCP.
- 03 Ask your agent a conversational question, like 'What are my high-priority tasks?' and get immediate data returned to your chat.

The bottom line is that you control complex sales operations by simply talking to your AI client.

Built For

This MCP targets anyone whose day involves constant context switching between CRM dashboards, email threads, and task lists. If you spend more time looking for information than selling, this is for you.

Account Executive

You use it to quickly look up lead details or historical opportunity values while chatting with a client, without ever switching screens.

Sales Manager

You audit the health of the entire sales pipeline and check team task lists across multiple users directly from your agent's chat interface.

Revenue Operations (RevOps)

You verify lead status mappings and monitor overall sales throughput to ensure data quality and process adherence.

What Changes When You Connect

- 01 Instead of opening the dashboard to check status, you can ask your agent to list available stages for leads or opportunities using `list_lead_statuses`, getting clean data instantly.

-
- 02** You never have to manually track follow-ups again. The agent reads and reviews all CRM tasks and reminders by invoking `list_close_tasks` right in the chat.
-
- 03** Want a quick snapshot of deals? You can list all sales opportunities using `list_close_opportunities`, giving you immediate visibility into your entire funnel's health.
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- 04** Need context on an old deal? Use `get_opportunity_details` to pull up precise information on any specific opportunity, saving deep dives into multiple tabs.
-
- 05** Forget searching for your own credentials. You can access core system data and view your profile details using `get_my_close_profile`, all from natural conversation.
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Real-World Applications

Auditing a Team's Progress

A manager needs to know if the team is following up on old leads. They ask their agent to list all leads using `list_close_leads` and immediately see which accounts are stalled, directing coaching efforts where they're needed most.

Handling Missed Follow-ups

A rep wakes up and remembers a follow-up call. They ask their agent to list all tasks using `list_close_tasks` and get a clear rundown of everything due today, prioritizing calls they've forgotten.

Preparing for a Pitch Meeting

An Account Executive is about to pitch a client. They ask the agent to get the opportunity details using `get_opportunity_details` to ensure they have the absolute latest deal value and status, guaranteeing accurate talking points.

Understanding Process Gaps

A RevOps specialist wants to audit the sales process. They ask the agent to list all pipelines using `list_close_pipelines` and check available lead statuses with `list_lead_statuses`, identifying gaps in their current workflow.

Patterns to Avoid

Context-switching for status checks

X AVOID

Trying to manually click through the dashboard, filtering by date and stage just to confirm if a lead is 'Qualified' or 'Interested'. This takes 5 minutes of clicks.

✓ INSTEAD

Ask your agent to list all leads using `list_close_leads` and then ask for details on a specific one with `get_lead_details`. You get the answer in seconds, right where you are.

Relying on memory for tasks

X AVOID

Thinking you remember if you scheduled that call or contract review last week. It's impossible to keep track across multiple projects.

✓ INSTEAD

Use the agent to list all CRM tasks and reminders via `list_close_tasks`. You get a comprehensive, verifiable list of every pending item.

Guessing deal values

X AVOID

Making assumptions about how much money is in a potential deal because you only saw the initial pipeline summary.

✓ INSTEAD

Use `get_opportunity_details` to pull up precise, verified financial data for that specific opportunity. You always know the true current value.

The Right Fit

Use this MCP if your sales workflow requires instant access to granular CRM details without opening a separate tab or dashboard. If you need to check lead statuses, list opportunities, or review tasks on demand, this is essential. Don't use it if your primary need is complex reporting (e.g., year-over-year revenue trend analysis); for that, dedicated BI tools are better. Also, don't rely solely on the agent for core data entry; you still need to manage records directly in Close. Think of this MCP as a highly efficient read/lookup layer over your existing CRM system.

Close MCP: Managing Lead and Contact Data with AI Agents

Today, keeping track of leads is manual work. You have to jump into the Close dashboard, search for a company by name, click through status changes, then copy the contact's phone number into your notes. It's tedious, and you always feel like you missed something.

With this MCP, asking your agent to get lead details is simple. Your agent fetches all the necessary contact information, current status, and associated data points in one go—and presents it right in your chat window.

Close MCP: Auditing Sales Pipelines and Opportunities with AI Agents

Tracking a deal's progress requires constant context switching. You open the pipeline view to see all opportunities, then you have to click into each one to confirm its value, which is slow and prone to missing key details.

Now, your agent can list all sales opportunities with `list_close_opportunities`. It gives you a summarized, actionable overview of deal values across stages instantly. You know the health of the funnel without opening any dashboards.

8 Tools for Managing Close CRM Lead Data

These tools let you pull specific data points—from single lead profiles to comprehensive lists of sales pipelines—all through your AI client's chat interface.

#	TOOL	DESCRIPTION
01	<code>get_lead_details</code>	Retrieves detailed information for one specific lead within the CRM.
02	<code>get_my_close_profile</code>	Pulls up metadata about the authenticated user in the system.
03	<code>get_opportunity_details</code>	Retrieves comprehensive details for a single, specified sales opportunity.
04	<code>list_lead_statuses</code>	Provides a list of all possible stages and statuses leads can be assigned to.
05	<code>list_close_leads</code>	Lists every lead recorded in the Close CRM account for a high-level overview.
06	<code>list_close_opportunities</code>	Generates an overview list of all existing sales opportunities and their current status.
07	<code>list_close_pipelines</code>	Lists all the different sales pipelines configured in your account's settings.
08	<code>list_close_tasks</code>	Retrieves a list of scheduled CRM tasks and reminders for follow-up action.

See It in Action

Real prompts you can use once this MCP is connected to your AI agent through Vinkius Cloud.

U Show me my top 3 leads from this week and what stage they are in.



Here's a quick look at your recent activity:

- **Acme Corp:** Status: Qualified. Last contact: Yesterday.
- **TechFlow Systems:** Status: Potential. Next action: Send proposal.
- **Global Distributors:** Status: Interested. Value: \$25,000.

You can get more details on any of these if you need to.

U What tasks are due for me today and who needs to review the pipeline?



✓ **Today's To-Dos:**

- Call: Global Distributors (Priority High)
- Review: Q3 Pipeline Forecast document.
- Follow Up: Acme Corp contact regarding pricing.

You have 3 items scheduled. I recommend tackling the call first.

U What are all the stages available for leads so I can update my understanding?



Close uses a standardized set of statuses across your accounts. Here is the full list:

- **Qualified:** Ready for deep discovery.
- **Potential:** Initial interest shown.
- **Interested:** Just received initial contact.
- **Lost:** Closed, but with notes.
- **Nurturing:** Needs periodic follow-up.

Frequently Asked Questions

01 How does the Close MCP help me track my daily sales tasks?

The Close MCP lets you list and review all your scheduled CRM tasks and reminders directly through conversation. You instantly see what needs follow-up, so you never miss a critical step in your pipeline.

02 Can I use the Close MCP to check deal values?

Yes. This MCP lets you get detailed information on specific opportunities, including their current financial value and where they sit within the sales funnel. It keeps your pitch data accurate.

03 Is this Close MCP better than just looking at my dashboard?

It's faster because it eliminates context switching. Instead of opening the CRM, navigating to a tab, and filtering by date, you ask your agent, and the data appears immediately in your chat window.

04 Does this MCP help with finding lead status?

Absolutely. You can list all available stages for leads or opportunities instantly. This is crucial for ensuring consistent data entry across your whole team.

05 What if I need to check my own profile details using the Close MCP?

You can easily pull up core CRM metadata about yourself with one command. It keeps everything you need—from contact info to assigned user roles—in one place.

Go Live in 60 Seconds

Get your connection token from cloud.vinkius.com, then paste the endpoint URL into any MCP-compatible client.

YOUR MCP ENDPOINT

```
https://edge.vinkius.com/[TOKEN]/mcp
```

CLIENT

WHERE TO CONFIGURE



Claude AI

Profile → Customize → Connectors → "+" → Add custom connector → Paste endpoint



Cursor

Settings → Features → MCP Servers → "+ Add New MCP Server" → Type: SSE → Paste endpoint



VS Code

Ctrl/Cmd+Shift+P → "MCP: Add Server" → add `"close": { "url": "..." }`



Windsurf

MCP Settings → `mcp_settings.json` → Add endpoint URL



ChatGPT

Settings → Tools & plugins → Add MCP server → Paste endpoint



Gemini

Extensions → Add MCP Server → Paste endpoint URL

ASK AN AI
ABOUT THIS

Let your preferred AI
explain this MCP server



Ask ChatGPT



Ask Claude



Ask Perplexity



Ask Gemini



Ask Grok



READY TO CONNECT

Close is live on Vinkius Cloud.

Get your connection token, paste it into your AI agent, and start building. No SDK. No deployment. Just results.

[Start at cloud.vinkius.com](https://cloud.vinkius.com) →

vinkius.com · support@vinkius.com

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