MCP SERVER | NO CODE | CLOUD HOSTED

Gong MCP

Analyze Calls and Extract Revenue Intelligence

Gong MCP analyzes sales calls, meeting transcripts, and customer interactions to extract deep revenue intelligence. Connect your agent to get instant insights into team performance, track specific competitive mentions, or summarize high-stakes deals without manual listening.

A+ Quality Score 98.33/100

revenue-intelligence | call-transcription | sales-coaching | conversation-analysis | deal-tracking | performance-metrics

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vinkius.com/mcp/gong

SCAN TO VIEW

The infrastructure that powers AI agents in the real world.

Vinkius connects AI to the world's software through secure, enterprise-grade infrastructure — enabling real-world execution at scale, built on the Model Context Protocol (MCP).

Your AI Connections Run Through Vinkius Cloud

The world's largest managed MCP catalog

Vinkius is the cloud infrastructure where AI agents connect to the software your business already runs. We handle the hosting, the security, the credentials, the uptime — you get agents that actually do things.

We operate the world's largest managed MCP catalog. Major SaaS platforms, CRMs, databases, and cloud providers — running, monitored, production-ready. This MCP server is hosted and maintained by the Vinkius Cloud for AI Agents.

> *The agent doesn't manage credentials, doesn't manage uptime, doesn't manage security. Vinkius does.*
>
> — Architecture principle

Four Pillars of the Vinkius Runtime

01 — Security by design

Credentials stay encrypted at rest via AES-256. The AI agent never touches raw keys — they're injected into a sandboxed V8 isolate at runtime. Actions are logged, and connections have an emergency kill switch.

02 — Built on MCP Fusion

This MCP server was built with **MCP Fusion**, the open-source framework (Apache 2.0) that powers the entire Vinkius catalog. Schema-as-firewall strips undeclared fields, compiled PII redaction runs at zero overhead, and cryptographic lockfiles produce git-diffable audit trails.

03 — Deterministic observability

Eight immutable metrics per endpoint: request volume, p95 latency, error rate, active connections, cost attribution. A live payload feed logs every tool call with mutation detection.

04 — Autonomous operations

Servers are deployed, monitored, and patched autonomously. New capabilities and security patches ship weekly. Zero-downtime deployments ensure continuous availability across all managed MCP servers.

AES-256	Ed25519	24h TTL	V8 Isolate
Encryption at rest	PKI vault signatures	Ephemeral session keys	Sandboxed execution

One Token. Instant Access.

Every MCP server on Vinkius is accessed through a **Connection Token**. Tokens are generated in the cloud dashboard and produce a unique MCP endpoint URL. Paste this URL into any MCP-compatible client — no SDK required.

A single token can serve **multiple AI clients simultaneously**, or you can issue separate tokens per client for granular access control. Each token tracks its own request count, last activity timestamp, and can be individually enabled or revoked.

MCP ENDPOINT

```
https://edge.vinkius.com/{token}/mcp
```

Claude · Cursor · VS Code · Windsurf · Grok · Gemini

Security Is the Architecture

Security in Vinkius is not a feature — it's the foundation of the runtime. The gateway enforces multiple independent protection layers between AI agents and third-party APIs.

01 — Ed25519 PKI Vault

Every workspace has an Ed25519 Master Key. Session keys are generated ephemerally (24h TTL) and signed by the Master Key. Credentials never leave the vault boundary.

02 — V8 Isolate Sandboxing

Tool code runs inside isolated-vm V8 isolates with 64 MB memory caps and per-request timeouts. No filesystem access, no network access except through the SSRF-guarded fetch bridge.

03 — SSRF Guard

All outbound HTTP requests are DNS-resolved and validated before execution. Private IP ranges (10.x, 172.16-31.x, 192.168.x, AWS metadata 169.254.x) are blocked at the network layer.

04 — DLP & PII Redaction

A ResponseGuard pipeline intercepts every tool response. Configurable redaction patterns strip sensitive fields (emails, SSNs, card numbers) before data reaches the AI agent.

05 — Cryptographic Audit Trail

Every request is signed into a SHA-256 hash chain with Ed25519 signatures. Events form a tamper-proof, SIEM-exportable forensic record.

06 — Honeytoken Trap System

Phantom credentials are injected into isolated environments. If a honeytoken is used outside Vinkius infrastructure, the server is quarantined instantly.

Emergency Kill Switch

EU AI Act Art. 14(1) Compliant

The kill switch is an **emergency halt** mechanism — not a simple toggle. When triggered, it executes three actions atomically:

01 — Server deactivated

The MCP server is immediately taken offline across the entire cluster.

02 — All tokens revoked

Every connection token is invalidated. Total lockout — reconnection blocked until new tokens are issued.

03 — WebSocket connections killed

Active connections terminated via Redis pubsub broadcast. Propagates to every runtime node in the cluster.

Full Visibility. Zero Guesswork.

The Vinkius cloud dashboard includes a full MCP Governance suite — real-time analytics and security controls for production AI operations.

Control Plane

KPI dashboard with request volume, latency, success rate, token consumption, and AI-generated operational briefings.

Agent Activity

Which AI clients are connecting, how often, and what they're doing — real-time session tracking.

FinOps

Cost tracking per tool, payload compression savings, budget optimization signals, and consumption trends.

Tool Health

Slowest and most error-prone tools, with actionable root-cause insights and performance baselines.

Firewall & DLP

PII redaction activity, sensitive data protection counters, and security event timeline.

Incident Log

Error trends, failure rates, status-code breakdowns, and forensic audit trail access.

> Get started at **cloud.vinkius.com** — connect your AI agent in under 60 seconds.

Gong MCP

12 tools available
Cloud-hosted on Vinkius

This MCP connects your organization's Gong account directly to your AI client, turning raw call recordings into actionable business data. You can use natural language queries to analyze transcripts, monitor entire teams, and understand how every customer interaction moves a deal forward. Need to see if the team is following script guidelines? You can check compliance against established scorecards. Want to know what's happening with your top accounts? The tool retrieves full context for any linked CRM record. It also helps track recurring themes or mentions of competitors by listing configured trackers in real-time. Connecting this MCP through Vinkius gives your agent access to a complete picture, letting you analyze everything from simple user details to complex interaction statistics, all without leaving your workflow.

Core Capabilities

01 — Summarize and query transcripts

Retrieve full call transcripts and ask questions about the conversation's content.

02 — Analyze team performance metrics

Get aggregated statistics on user activity, like average call duration or Talk-to-Listen ratios.

03 — Identify account context and deals

List linked CRM accounts to see the full history of interactions for a specific client.

04 — Track keywords and themes

List configured trackers (keywords or phrases) to identify recurring topics, including mentions of competitors, across multiple calls.

05 — Review sales methodology compliance

Access call scorecards that show how conversations align with your company's defined sales process.

One Click on Vinkius — From Prompt to Execution

Available at **vinkius.com/mcp/gong** — connect your AI agent in three steps.

01 Subscribe to the Gong MCP and enter your required Gong API access keys.

02 Tell your AI client exactly what you need, like 'List all calls from last week mentioning pricing.'

03 Your agent queries the data and returns structured insights, such as a summary of key takeaways or a list of relevant call transcripts.

The bottom line is that this MCP turns hours of audio into instant, searchable text reports.

Built For

Sales Managers and Revenue Operations professionals who are tired of manually listening to dozens of calls every week. This MCP gives you the ability to audit entire teams instantly, catching compliance issues or coaching opportunities before your one-on-one meeting even starts.

Sales Manager

Summarizes recent high-stakes calls and checks team adherence to sales scripts across multiple users.

Revenue Operations Specialist

Audits account interactions and tracks the adoption of new messaging or processes organization-wide using call data.

Enablement Trainer

Identifies specific coaching moments by analyzing interaction statistics and scorecard results at scale, pointing out gaps in knowledge.

What Changes When You Connect

01 Get instant summaries of calls using the `get_transcript` tool. Instead of reading hour-long recordings, your agent hands you a concise summary detailing key takeaways.

02 Monitor team performance by calling `get_interaction_stats`. You get aggregated metrics on Talk-to-Listen ratios and call volumes for multiple users at once.

03 Track competitive intelligence with the `list_trackers` tool. Your AI client automatically searches transcripts to find every mention of a competitor, so you don't miss anything.

04 Understand deal context by running `get_account`. You instantly pull up all historical interactions and notes linked to a specific CRM account, giving full relationship visibility.

05 Ensure compliance using the `list_scorecards` tool. Your agent can check if team members followed the official sales script methodology during critical conversations.

Real-World Applications

Identifying a new coaching gap

A manager needs to know if junior reps are consistently talking too much or listening enough. They ask their agent to pull `get_interaction_stats` for the whole team over 30 days, immediately spotting which users need help with call balance.

Auditing a major deal failure

A rep lost a big account. The manager uses `list_calls` and then calls `get_transcript` on the relevant recording to quickly pinpoint exactly where messaging failed or which objection wasn't handled.

Tracking competitor mentions during peak season

The sales ops team runs a query using `list_trackers` and then uses `search_calls` filtered by date. The agent pulls every instance of the competitor's name mentioned, giving immediate market intelligence.

Getting an overview of client history

A rep is about to call a known account. Instead of digging through multiple tabs in the CRM, they use `get_account` and instantly get a full context summary of every past interaction with that specific client.

Patterns to Avoid

Assuming raw text is enough

✗ AVOID

Copying a 10-page transcript into an AI chat window and asking 'What did they talk about?' This misses the structure, context, and key actions.

✓ INSTEAD

Don't just read the text. Use `get_transcript` first, then ask your agent to summarize it *while* cross-referencing data points found via `get_call` or `get_account`. Structure is everything.

Checking one call at a time

✗ AVOID

Manually opening 15 different recordings from last week to check for specific keywords like 'pricing' or 'timeline'. This takes hours.

✓ INSTEAD

Use `list_trackers` and then run the `search_calls` tool with complex filters. Your agent finds every single relevant call in one query, saving massive amounts of time.

Mixing data sources

✗ AVOID

Trying to figure out if a user is good at calls without knowing their general activity level or overall performance history.

✓ INSTEAD

Always combine the call-specific details using `get_call` with the broader usage metrics provided by `get_interaction_stats`. This gives you the full picture of capability versus effort.

The Right Fit

Use this MCP if your primary need is converting unstructured voice data into structured, measurable facts. If you need to audit team compliance against scripts or track specific business vocabulary (like 'SOC2' or 'API'), this tool is essential. Don't use it if your problem is simply organizing your calendar; that requires a different scheduling type of tool. You also shouldn't rely on it for generating creative content—it analyzes what *was* said, not what *should* be said next. Always start by using `list_calls` and then drill down with specific tools like `get_transcript` or `search_calls` to guide your analysis.

The sheer volume of recordings is overwhelming.

Today, sales leaders spend hours listening to calls. They have to click through dozens of tabs, open recordings, and manually copy-paste key quotes or competitor names into a spreadsheet just to get an overview of team performance. It's tedious, slow, and you always miss something.

With this MCP, your agent handles the heavy lifting. You tell it to analyze interactions, and it returns structured data points—metrics on talk time, transcripts with flagged keywords, or links to relevant CRM accounts. The output is instant intelligence, not more files.

Gong MCP: Insights into Calls and Interactions

You don't have to manually check team compliance against scripts anymore. Instead of reviewing every interaction individually, you can ask the agent to access call scorecards and report on deviations across a user group.

This MCP lets you stop managing recordings and start focusing on strategy. It delivers performance metrics and deal context right when you need it.

Gong: 12 Tools for Call Data & Metrics

These tools let you systematically access and manipulate every type of data in your Gong account, from listing all users to getting the transcript for a single call.

#	TOOL	DESCRIPTION
01	`get_account`	Retrieves detailed information for a single CRM account linked to Gong.
02	`get_call_media`	Fetches the necessary details and location information for a specific call recording.
03	`get_call`	Gets core details about any particular recorded sales conversation.
04	`get_interaction_stats`	Retrieves aggregated metrics showing how a user interacts with customers over time.
05	`get_transcript`	Pulls the full, searchable written transcript for any given call ID.
06	`get_user`	Fetches basic details about a specific user within your organization.
07	`list_accounts`	Lists all CRM accounts that have been linked through Gong for tracking.
08	`list_calls`	Retrieves a list of recent and historical calls recorded in the system.
09	`list_scorecards`	Shows all available scorecards used by your team for reviewing call quality.
10	`list_trackers`	Displays a list of configured keywords or phrases you want to monitor across conversations.
11	`list_users`	Provides an index of all users associated with the Gong account.
12	`search_calls`	Searches for specific calls using complex filters like date range or participants.

See It in Action

Real prompts you can use once this MCP is connected to your AI agent through Vinkius Cloud.

U Summarize the transcript for call ID 839201.

Analyzing transcript... The call involved a discussion about pricing tiers and API integration. The customer expressed interest in the Enterprise plan but requested more details on the security audit process. Key takeaway: Follow up with the SOC2 report.

U Which calls last week mentioned our competitor 'CompetitorX'?

Searching trackers... I found 3 calls where 'CompetitorX' was mentioned. In call #93021, the customer compared their feature set to ours. Would you like me to pull the specific snippets from those transcripts?

U Show me the interaction stats for user Marcus R. for the last 30 days.

Retrieving metrics... Marcus R. had 45 calls with an average duration of 22 minutes. His 'Talk-to-Listen' ratio was 45%, which is within the target range. However, his longest monologue increased by 10% compared to last month.

Frequently Asked Questions

01 **How does the Gong MCP analyze transcripts?**

The agent retrieves the full transcript using `get_transcript` and then allows your AI client to perform natural language queries on that text. It summarizes key topics, actions items, or specific details you ask about.

02 **Can I track competitor mentions with Gong MCP?**

Yes. You use `list_trackers` to define keywords and phrases, and then the agent uses those trackers to search across multiple calls using `search_calls`, finding every mention automatically.

03 **What is the difference between list_users and get_user?**

The `list_users` tool gives you an index of all users on your account. The `get_user` tool takes a specific user ID and fetches their detailed profile information.

04 **Does the Gong MCP help with deal tracking?**

Absolutely. By using `list_accounts` and then `get_account`, your agent pulls up all associated data, giving you a complete history of every interaction related to that client's CRM record.

05 **What if I want performance metrics for the team?**

You use the `get_interaction_stats` tool. This retrieves aggregated statistics on user activity, allowing you to benchmark team members against each other quickly.

Go Live in 60 Seconds

Get your connection token from **cloud.vinkius.com**, then paste the endpoint URL into any MCP-compatible client.

YOUR MCP ENDPOINT

```
https://edge.vinkius.com/[TOKEN]/mcp
```

CLIENT	WHERE TO CONFIGURE
Claude AI	Profile → Customize → Connectors → "+" → Add custom connector → Paste endpoint
Cursor	Settings → Features → MCP Servers → "+ Add New MCP Server" → Type: SSE → Paste endpoint
VS Code	Ctrl/Cmd+Shift+P → "MCP: Add Server" → add `"gong": { "url": "…" }`
Windsurf	MCP Settings → `mcp_settings.json` → Add endpoint URL
ChatGPT	Settings → Tools & plugins → Add MCP server → Paste endpoint
Gemini	Extensions → Add MCP Server → Paste endpoint URL

ASK AN AI ABOUT THIS

Let your preferred AI explain this MCP server

- Ask ChatGPT
- Ask Claude
- Ask Perplexity
- Ask Gemini
- Ask Grok

READY TO CONNECT

Gong is live on Vinkius Cloud.

Get your connection token, paste it into your AI agent, and start building. No SDK. No deployment. Just results.

Start at cloud.vinkius.com →

vinkius.com · support@vinkius.com

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