

MCP SERVER

NO CODE

CLOUD HOSTED

Nimble CRM MCP

Track Contacts, Deals & Activities via Chat

Nimble CRM connects your AI agent directly to your sales platform. Quickly find contact details, track deal progress across all stages, or log follow-up notes without opening a browser tab. It puts your entire customer relationship history and active pipeline right into your chat interface.

A+ Quality Score 100/100

contact-management

sales-pipeline

lead-tracking

social-selling

deal-management

relationship-intelligence



The connectivity layer between AI and the world's software.



Vinkius sits between AI and every application. All communication passes through Vinkius Cloud via the Model Context Protocol (MCP) — with governance, observability, and security at every layer.

Your AI Connections Run Through Vinkius Cloud

The world's largest
managed MCP catalog

Vinkius is the connectivity layer where AI connects to the software your business already runs. We handle the hosting, the security, the credentials, the uptime — you get agents that actually do things.

We operate the world's largest managed MCP catalog. Major SaaS platforms, CRMs, databases, and cloud providers — running, monitored, production-ready. This MCP server is hosted and maintained by the Vinkius Cloud for AI Agents.

The agent doesn't manage credentials, doesn't manage uptime, doesn't manage security. Vinkius does.

— Architecture principle

Four Pillars of the Vinkius Runtime

01 — Security by design

Credentials stay encrypted at rest via AES-256. The AI agent never touches raw keys — they're injected into a sandboxed V8 isolate at runtime. Actions are logged, and connections have an emergency kill switch.

03 — Deterministic observability

Eight immutable metrics per endpoint: request volume, p95 latency, error rate, active connections, cost attribution. A live payload feed logs every tool call with mutation detection.

02 — Built on MCP Fusion

This MCP server was built with **MCP Fusion**, the open-source framework (Apache 2.0) that powers the entire Vinkius catalog. Schema-as-firewall strips undeclared fields, compiled PII redaction runs at zero overhead, and cryptographic lockfiles produce git-diffable audit trails.

04 — Autonomous operations

Servers are deployed, monitored, and patched autonomously. New capabilities and security patches ship weekly. Zero-downtime deployments ensure continuous availability across all managed MCP servers.

AES-256

Encryption at rest

Ed25519

PKI vault signatures

24h TTL

Ephemeral session keys

V8 Isolate

Sandboxed execution

One Token. Instant Access.

Every MCP server on Vinkius is accessed through a **Connection Token**. Tokens are generated in the cloud dashboard and produce a unique MCP endpoint URL. Paste this URL into any MCP-compatible client — no SDK required.

A single token can serve **multiple AI clients simultaneously**, or you can issue separate tokens per client for granular access control. Each token tracks its own request count, last activity timestamp, and can be individually enabled or revoked.

MCP ENDPOINT

`https://edge.vinkius.com/{token}/mcp`

Claude



Cursor



VS Code



Windsurf



Grok



Gemini

Security Is the Architecture

Security in Vinkius is not a feature — it's the foundation of the runtime. The gateway enforces multiple independent protection layers between AI agents and third-party APIs.

01 — Ed25519 PKI Vault

Every workspace has an Ed25519 Master Key. Session keys are generated ephemerally (24h TTL) and signed by the Master Key. Credentials never leave the vault boundary.

02 — V8 Isolate Sandboxing

Tool code runs inside isolated-vm V8 isolates with 64 MB memory caps and per-request timeouts. No filesystem access, no network access except through the SSRF-guarded fetch bridge.

03 — SSRF Guard

All outbound HTTP requests are DNS-resolved and validated before execution. Private IP ranges (10.x, 172.16-31.x, 192.168.x, AWS metadata 169.254.x) are blocked at the network layer.

05 — Cryptographic Audit Trail

Every request is signed into a SHA-256 hash chain with Ed25519 signatures. Events form a tamper-proof, SIEM-exportable forensic record.

04 — DLP & PII Redaction

A ResponseGuard pipeline intercepts every tool response. Configurable redaction patterns strip sensitive fields (emails, SSNs, card numbers) before data reaches the AI agent.

06 — Honeypot Trap System

Phantom credentials are injected into isolated environments. If a honeypot is used outside Vinkius infrastructure, the server is quarantined instantly.

Emergency Kill Switch

EU AI Act Art. 14(1)
Compliant

The kill switch is an **emergency halt** mechanism — not a simple toggle. When triggered, it executes three actions atomically:

01 — Server deactivated

The MCP server is immediately taken offline across the entire cluster.

02 — All tokens revoked

Every connection token is invalidated. Total lockout — reconnection blocked until new tokens are issued.

03 — WebSocket connections killed

Active connections terminated via Redis pubsub broadcast. Propagates to every runtime node in the cluster.

Full Visibility. Zero Guesswork.

The Vinkius cloud dashboard includes a full MCP Governance suite — real-time analytics and security controls for production AI operations.

Control Plane

KPI dashboard with request volume, latency, success rate, token consumption, and AI-generated operational briefings.

FinOps

Cost tracking per tool, payload compression savings, budget optimization signals, and consumption trends.

Firewall & DLP

PII redaction activity, sensitive data protection counters, and security event timeline.

Agent Activity

Which AI clients are connecting, how often, and what they're doing — real-time session tracking.

Tool Health

Slowest and most error-prone tools, with actionable root-cause insights and performance baselines.

Incident Log

Error trends, failure rates, status-code breakdowns, and forensic audit trail access.

Get started at cloud.vinkius.com — connect your AI agent in under 60 seconds.

Nimble CRM MCP

10 tools available

Cloud-hosted on Vinkius

Connecting Nimble CRM lets you manage relationships and sales pipelines using natural conversation. Instead of switching between tabs and hunting through records, you can ask your agent to retrieve specific contact profiles or list all active deals across different stages. You can also get a full picture of any account's history by monitoring recent activities or fetching social metadata for meeting prep. Need to record something? Just tell the AI to attach notes directly to a contact's profile right from your chat window. This integration lives within Vinkius, making it easy for any MCP-compatible client to access all your sales data in one place.

Core Capabilities

01 – Find and search contacts

Search the entire contact database using keywords, emails, or notes to pull up specific profiles.

03 – Check account activity history

Retrieve a list of past tasks, calendar events, or calls to see everything that happened with an account.

05 – Log updates directly

Write new notes or log entries instantly onto a specific contact's profile without leaving your workflow.

02 – Review deal status and pipelines

List all current deals and opportunities, showing their value, stage, and expected close dates across your defined pipelines.

04 – Prepare for meetings

Fetch deep metadata and social profiles for any contact, giving you background intelligence before you talk to them.

One Click on Vinkius — From Prompt to Execution

Available at vinkius.com/mcp/nimble-crm — connect your AI agent in three steps.

- 01 Subscribe to the Nimble CRM MCP and enter your API key.
- 02 Tell your AI agent what you need, like 'What are my deals in the negotiation stage?'
- 03 The agent pulls the data from Nimble CRM and presents the list or details back to you.

The bottom line is you talk to your agent, and it talks to your CRM for you.

Built For

Sales professionals who spend their days moving between the chat window, email, and the CRM are prime candidates. If opening a browser tab feels like wasted time, this MCP saves minutes all day long.

Account Manager

Needs to monitor deal progress and activity history across multiple accounts without leaving their current workspace.

Sales Development Rep (SDR)

Must quickly look up a contact's details or add immediate follow-up notes right after a cold call, fast.

Business Owner

Wants to automate the retrieval of daily deal lists and pipeline statuses for standups without manual reporting.

What Changes When You Connect

- 01 Stop opening the CRM. You can get full contact details or search for specific profiles just by asking your agent.
- 02 Instantly monitor deal progress and pipeline status without navigating complex menus. Just ask what deals are in 'Negotiation'.

-
- 03 Keep a running record of everything. Use the tool to add notes directly to a contact's profile, logging follow-ups immediately after meetings.

 - 04 See the big picture with `list_activities` and `get_activity`. You get access to tasks, calls, and events history in one place.

 - 05 Prep for calls better. The MCP lets you fetch complete metadata on any person, so you walk into a meeting knowing their background.
-

Real-World Applications

Preparing for an unexpected client call

A manager needs to know everything about 'Global Tech' before a video call. They ask the agent, and it pulls up not just the contacts, but also all associated social profiles and past communications history using `get_contact`.

Following up after a meeting

An SDR just finished talking to a lead. Instead of switching apps, they tell their agent to 'Add a note about our follow-up call' and the MCP logs it instantly using `add_note_to_contact`.

End-of-day reporting

A business owner needs to know the status of every deal before leaving. They ask for a list of deals in 'Qualification' stage, and the agent returns the total value and key opportunities using `list_deals`.

Finding that one key person

A user remembers a contact name but not the company. They ask to 'Search for contacts by email: ryan@example.com', and the agent finds the profile, saving them minutes of manual searching via `search_contacts`.

Patterns to Avoid

Treating it like a simple database query

✗ AVOID

Asking the AI to just 'list all contacts' and hoping for structured data. The raw output is often unusable without context.

✓ INSTEAD

Instead of listing everything, narrow your focus. Try asking specifically: 'List only active deals totaling over \$50k,' or 'Find me contact details for Acme Corp.' Use the dedicated tools to get focused answers.

Ignoring pipeline structure

✗ AVOID

Assuming all opportunities are treated equally. The AI might just list names without context on where they stand.

✓ INSTEAD

Always ask the agent about deal stages and pipelines first. Use a prompt like 'What are my deals in the negotiation stage?' to get filtered, actionable data using `list_deals`.

Copying/pasting raw text

✗ AVOID

Getting a long block of plain text from an API dump and having to manually format it into a summary for a meeting.

✓ INSTEAD

The agent structures the output for you. Ask it to 'Summarize the last 3 activities for John Smith,' so you get clean, conversational summaries.

The Right Fit

Use this MCP if your primary bottleneck is context switching—the time spent opening tabs, searching different dashboards, and copying data between tools. You need a single conversation thread that acts as the bridge between your natural language workflow and structured CRM data. Don't use it if you only need to read reports generated outside of Nimble; this tool requires an active connection to manage records. If all you need is a simple contact list, using `list_contacts` works, but if you also need deal status or history, connecting the full MCP provides much more value.

The Daily Grind: Juggling CRM Tabs and Sticky Notes

Today, managing a prospect's relationship means juggling five different browser tabs. You check the main contact record for background details, jump to the 'Deals' tab to see if money is moving, then open a separate calendar view just to confirm who you talked to last week. Then, when you finally find the right note section, you have to copy-paste the follow-up action items into an email draft.

With this MCP, that entire sequence disappears. You simply talk to your agent. Need to know about a deal? Ask it. Need to log a call summary? Tell it. Your AI client handles all the context switching and data retrieval for you.

Nimble CRM: Get Full Deal Context in Conversation

Before, tracking deal movement was manual. You'd check the `list_deals` view to see a status (e.g., 'Qualification'), then manually hunt for related documents or activity logs to understand *why* it stalled.

Now, you just ask your agent what happened with that deal. It pulls up the necessary history and gives you the full story—the who, what, and when—in one clean response.

Nimble CRM: Manage Contacts & Deals (10 Tools)

These tools let you interact with all parts of your Nimble CRM account—from searching contacts to logging activity—all through natural conversation.

#	TOOL	DESCRIPTION
01	<code>add_note_to_contact</code>	Attaches a new note or log entry directly to any specified contact's profile.
02	<code>get_activity</code>	Retrieves detailed information about specific past activities tied to an account.
03	<code>get_contact</code>	Fetches the full details and metadata for a single, specified contact.
04	<code>get_deal</code>	Pulls up all specific information related to one particular deal or opportunity.
05	<code>get_me</code>	Retrieves your current user profile and metadata from Nimble CRM.
06	<code>list_activities</code>	Lists all general tasks, calendar events, and calls associated with your account history.
07	<code>list_contacts</code>	Provides a comprehensive list of every person or company stored in Nimble CRM.
08	<code>list_deals</code>	Retrieves an overview list of all active deals and opportunities currently tracked.
09	<code>list_pipelines</code>	Displays the names and definitions of all deal pipelines set up in your organization.
10	<code>search_contacts</code>	Searches for contacts across the entire database using various criteria like email or keywords.

See It in Action

Real prompts you can use once this MCP is connected to your AI agent through Vinkius Cloud.

U List all people and companies in my Nimble CRM.



Retrieving contacts... I found several contacts including 'John Smith' (Acme Corp), 'Sarah Jenkins' (Global Tech), and 'Innovate Solutions'. Would you like the details for John Smith?

U Search for a contact with the email 'ryan@example.com'.



Searching... I've found a profile for 'Ryan Howard'. He is a 'Director' at 'Dunder Mifflin' and has 3 active tags: 'High Priority', 'Lead', and 'Q4-Focus'. Shall I retrieve his recent activity history?

U What are my current active deals?



Retrieving deals... You have 5 active deals totaling \$45,000. Highlights include 'Enterprise Upgrade' (\$20K - Negotiation) and 'Consulting Phase 1' (\$5K - Qualification). Would you like the full pipeline breakdown?

Frequently Asked Questions

01 How does Nimble CRM MCP help me find a specific person?

It finds people using `search_contacts`. You can search by email, keywords, or notes, making it faster than navigating through the main contact list.

02 Can I use Nimble CRM MCP to see all my deals?

Yes. Use `list_deals` to get an overview of all opportunities and their current values and stages across your pipeline.

03 Do I need to open the actual Nimble interface to use the notes feature with Nimble CRM MCP?

No, you don't. You simply tell your agent to 'Add a note...' and the MCP logs it directly to the contact profile from your chat.

04 What if I want to see activity that happened months ago? Does Nimble CRM MCP support this?

Yes, you can use `list_activities` or `get_activity` to pull up specific historical tasks, calendar events, and calls for any account.

05 What is the difference between list_contacts and search_contacts in Nimble CRM MCP?

`list_contacts` gives you a full roster of everyone. `search_contacts` lets you filter that massive list down quickly using specific criteria like an email address.

Go Live in 60 Seconds

Get your connection token from cloud.vinkius.com, then paste the endpoint URL into any MCP-compatible client.

YOUR MCP ENDPOINT

```
https://edge.vinkius.com/[TOKEN]/mcp
```

CLIENT

WHERE TO CONFIGURE



Claude AI

Profile → Customize → Connectors → "+" → Add custom connector → Paste endpoint



Cursor

Settings → Features → MCP Servers → "+ Add New MCP Server" → Type: SSE → Paste endpoint



VS Code

Ctrl/Cmd+Shift+P → "MCP: Add Server" → add `"nimble-crm": { "url": "..."}`



Windsurf

MCP Settings → `mcp_settings.json` → Add endpoint URL



ChatGPT

Settings → Tools & plugins → Add MCP server → Paste endpoint



Gemini

Extensions → Add MCP Server → Paste endpoint URL

ASK AN AI ABOUT THIS

Let your preferred AI explain this MCP server



Ask ChatGPT



Ask Claude



Ask Perplexity



Ask Gemini



Ask Grok



READY TO CONNECT

Nimble CRM is live on Vinkius Cloud.

Get your connection token, paste it into your AI agent, and
start building. No SDK. No deployment. Just results.

[Start at cloud.vinkius.com](https://cloud.vinkius.com) →

vinkius.com · support@vinkius.com

INDEPENDENT PLATFORM DISCLAIMER

Vinkius is an independent platform and is not affiliated with, endorsed by, sponsored by, verified by, or otherwise authorized by Nimble CRM. All third-party trademarks, logos, and brand names are the property of their respective owners. Their use in this document is strictly for informational purposes to identify service compatibility and interoperability.

DOCUMENT INFORMATION

Generated	June 2026
MCP Server	Nimble CRM MCP
Server ID	019d75dd-ae8f-7322-a15a-a8e171773691
Platform	Vinkius Cloud for AI Agents
Endpoint	https://edge.vinkius.com/{token}/mcp

LICENSE & USAGE

This document is generated automatically by the Vinkius PDF Engine. Content reflects the MCP server configuration at the time of generation and may change as updates are deployed. For the most current information, visit vinkius.com/mcp/nimble-crm.