

M C P S E R V E R

N O C O D E

C L O U D H O S T E D

Outbound Hiring Signals MCP

Turn public job postings into high-intent sales triggers.

Outbound Hiring Signals MCP pulls live commercial hiring data directly from public Greenhouse job boards. It identifies when companies are expanding their sales, marketing, or GTM teams, giving you a clear window to reach out before the competition. No API keys or scraping setups are required; just connect your AI client and start querying active hiring movement.

A+ Quality Score 96.67/100

hiring-signals

job-board

outbound

gtm

sales-trigger

prospect-research



The connectivity layer between AI and the world's software.

Vinkius sits between AI and every application. All communication passes through Vinkius Cloud via the Model Context Protocol (MCP) — with governance, observability, and security at every layer.

Your AI Connections Run Through Vinkius Cloud

The world's largest
managed MCP catalog

Vinkius is the connectivity layer where AI connects to the software your business already runs. We handle the hosting, the security, the credentials, the uptime — you get agents that actually do things.

We operate the world's largest managed MCP catalog. Major SaaS platforms, CRMs, databases, and cloud providers — running, monitored, production-ready. This MCP server is hosted and maintained by the Vinkius Cloud for AI Agents.

The agent doesn't manage credentials, doesn't manage uptime, doesn't manage security. Vinkius does.

— Architecture principle

Four Pillars of the Vinkius Runtime

01 — Security by design

Credentials stay encrypted at rest via AES-256. The AI agent never touches raw keys — they're injected into a sandboxed V8 isolate at runtime. Actions are logged, and connections have an emergency kill switch.

03 — Deterministic observability

Eight immutable metrics per endpoint: request volume, p95 latency, error rate, active connections, cost attribution. A live payload feed logs every tool call with mutation detection.

02 — Built on MCP Fusion

This MCP server was built with **MCP Fusion**, the open-source framework (Apache 2.0) that powers the entire Vinkius catalog. Schema-as-firewall strips undeclared fields, compiled PII redaction runs at zero overhead, and cryptographic lockfiles produce git-diffable audit trails.

04 — Autonomous operations

Servers are deployed, monitored, and patched autonomously. New capabilities and security patches ship weekly. Zero-downtime deployments ensure continuous availability across all managed MCP servers.

AES-256

Encryption at rest

Ed25519

PKI vault signatures

24h TTL

Ephemeral session keys

V8 Isolate

Sandboxed execution

One Token. Instant Access.

Every MCP server on Vinkius is accessed through a **Connection Token**. Tokens are generated in the cloud dashboard and produce a unique MCP endpoint URL. Paste this URL into any MCP-compatible client — no SDK required.

A single token can serve **multiple AI clients simultaneously**, or you can issue separate tokens per client for granular access control. Each token tracks its own request count, last activity timestamp, and can be individually enabled or revoked.

MCP ENDPOINT`https://edge.vinkius.com/{token}/mcp`

Claude



Cursor



VS Code



Windsurf



Grok



Gemini

Security Is the Architecture

Security in Vinkius is not a feature — it's the foundation of the runtime. The gateway enforces multiple independent protection layers between AI agents and third-party APIs.

01 — Ed25519 PKI Vault

Every workspace has an Ed25519 Master Key. Session keys are generated ephemerally (24h TTL) and signed by the Master Key. Credentials never leave the vault boundary.

02 — V8 Isolate Sandboxing

Tool code runs inside isolated-vm V8 isolates with 64 MB memory caps and per-request timeouts. No filesystem access, no network access except through the SSRF-guarded fetch bridge.

03 — SSRF Guard

All outbound HTTP requests are DNS-resolved and validated before execution. Private IP ranges (10.x, 172.16-31.x, 192.168.x, AWS metadata 169.254.x) are blocked at the network layer.

05 — Cryptographic Audit Trail

Every request is signed into a SHA-256 hash chain with Ed25519 signatures. Events form a tamper-proof, SIEM-exportable forensic record.

04 — DLP & PII Redaction

A ResponseGuard pipeline intercepts every tool response. Configurable redaction patterns strip sensitive fields (emails, SSNs, card numbers) before data reaches the AI agent.

06 — Honeypot Trap System

Phantom credentials are injected into isolated environments. If a honeypot is used outside Vinkius infrastructure, the server is quarantined instantly.

Emergency Kill Switch

EU AI Act Art. 14(1)
Compliant

The kill switch is an **emergency halt** mechanism — not a simple toggle. When triggered, it executes three actions atomically:

01 — Server deactivated

The MCP server is immediately taken offline across the entire cluster.

02 — All tokens revoked

Every connection token is invalidated. Total lockout — reconnection blocked until new tokens are issued.

03 — WebSocket connections killed

Active connections terminated via Redis pubsub broadcast. Propagates to every runtime node in the cluster.

Full Visibility. Zero Guesswork.

The Vinkius cloud dashboard includes a full MCP Governance suite — real-time analytics and security controls for production AI operations.

Control Plane

KPI dashboard with request volume, latency, success rate, token consumption, and AI-generated operational briefings.

FinOps

Cost tracking per tool, payload compression savings, budget optimization signals, and consumption trends.

Firewall & DLP

PII redaction activity, sensitive data protection counters, and security event timeline.

Agent Activity

Which AI clients are connecting, how often, and what they're doing — real-time session tracking.

Tool Health

Slowest and most error-prone tools, with actionable root-cause insights and performance baselines.

Incident Log

Error trends, failure rates, status-code breakdowns, and forensic audit trail access.

Get started at cloud.vinkius.com — connect your AI agent in under 60 seconds.

Outbound Hiring Signals MCP

7 tools available

Cloud-hosted on Vinkius

You can stop guessing which companies are in a buying mood. This MCP turns public Greenhouse job boards into a queryable database for your agent. When a company starts hiring for sales, marketing, or leadership roles, they are actively investing in growth and are likely receptive to new vendors. You can use this to find the exact moment a company opens a new commercial motion.

Instead of manual searching, your AI client can scan specific companies or search across a tracked set of major players for specific roles and locations. You can check if a company even has a public board before you waste time researching them. The data includes how many days ago a role was posted, allowing you to filter for the freshest, most urgent signals. It handles the heavy lifting of reading slugs and parsing job details, so you can focus on crafting the outreach. It even groups roles into families like GTM or engineering, giving you an instant read on a company's current commercial priority.

Core Capabilities

01 — Hiring Timing Detection

Your agent identifies roles posted within a specific window to find active growth signals.

02 — Commercial Mix Analysis

The AI classifies roles into GTM, sales, or marketing families to gauge buying intent.

03 — Target Discovery

You can search across multiple major company boards for specific keywords and locations.

04 — Deep Role Research

Your client pulls full job descriptions to find specific pain points for personalization.

05 — Board Validation

The MCP confirms if a company has a reachable public Greenhouse board before you start research.

One Click on Vinkius — From Prompt to Execution

Available at vinkius.com/en/ai-agent-connect/outbound-hiring-signals — connect your AI agent in three steps.

- 01 Connect your preferred MCP-compatible client to Vinkius.
- 02 Ask your agent to probe a company slug or search for specific roles.
- 03 The MCP pulls data from public Greenhouse endpoints.
- 04 Your agent receives structured hiring signals and job details to act on.

Connect your AI client to Vinkius and start querying Greenhouse data immediately.

Built For

This MCP is built for outbound teams who need to move based on real-time company changes rather than static lists.

SDRs

They use the hiring signals to build daily outreach sequences based on fresh movement.

Account Executives

They use job details to find specific hooks for enterprise prospecting.

Sales Agency Operators

They use the commercial mix data to identify which clients in their portfolio are ready to scale.

What Changes When You Connect

- 01 Identifies active buying windows through commercial hiring trends.
- 02 Eliminates manual scraping and API management.
- 03 Provides specific personalization data from job descriptions.

- 04 Filters for the freshest signals to ensure outreach timing is accurate.
-

Real-World Applications

Identifying Growth Triggers

Find companies that just opened multiple sales roles to time your pitch perfectly.

Remote Role Targeting

Search for specific remote positions across major companies to find niche opportunities.

Personalized Outreach

Pull job descriptions to understand exactly what a new hire will be responsible for.

Account Validation

Verify if a target company uses a public Greenhouse board before adding them to a sequence.

Patterns to Avoid

Blind Prospecting

❌ AVOID

You spend hours researching a company only to find they don't even use a public Greenhouse board.

✓ INSTEAD

Use `probe\_board` first to confirm a company has a reachable public board before you commit any research time.

Stale Lead Outreach

❌ AVOID

Your team sends a pitch to a company that opened a role three months ago and has already filled it.

✓ INSTEAD

Run `fresh\_hiring` to isolate companies that posted roles within your specific day window for maximum relevance.

Generic Messaging

❌ AVOID

You send a broad sales pitch to a company without knowing if they are actually hiring for your target department.

✓ INSTEAD

Use `role\_breakdown` to see if they are currently scaling GTM or engineering teams to tailor your angle.

The Right Fit

Outbound teams focused on real-time growth triggers should connect this MCP. If your sales process relies on static, outdated lead lists, this won't change your workflow. You need to be moving based on active company changes to see value.

Outbound Hiring Signals: 7 Specialized Tools for Growth Intelligence

These tools turn public Greenhouse job boards into a real-time database for your agent to track commercial intent and hiring momentum.

#	TOOL	DESCRIPTION
01	fresh_hiring	Identifies companies posting commercial roles within a specific day window. It acts as your primary timing trigger for finding the warmest outbound targets.
02	probe_board	Checks if a company publishes a public job board using its slug or URL. It returns the official company name and careers link to ground your research.
03	role_breakdown	Groups open roles into families like sales, marketing, or engineering. This tells you if a company is currently in a growth or buying phase.
04	find_hiring	Scans a set of major companies for specific roles and locations. You can use it to find every remote sales engineer currently being hired.
05	get_job_detail	Retrieves the full description, department, and location for a specific role. This provides the context you need to personalize your outreach.
06	list_board_jobs	Lists every open position on a specific company's job board. It includes the location and how many days ago each role was posted.
07	list_seed_boards	Provides a list of major companies with confirmed public boards. Use this to quickly identify which targets are ready for deep probing.

See It in Action

Real prompts you can use once this MCP is connected to your AI agent through Vinkius Cloud.

U Is Stripe hiring for sales right now? What is the freshest signal?



Stripe has 31 open commercial roles, including 14 in sales, 9 in marketing, and 8 in GTM/ops. The freshest signal is an Enterprise Account Executive role in New York, posted 3 days ago.

U Which of the tracked major companies is hiring a sales engineer in remote?



I found 2 matches: Okta is hiring a Sales Engineer in EMEA (Remote, posted 5 days ago) and HubSpot is hiring a Senior Sales Engineer (Remote, posted 9 days ago).

U I want to pitch Figma. Read their newest commercial opening and give me an angle.



Figma's newest role is Head of Sales, Enterprise, posted 2 days ago in San Francisco. Since they are hiring for a top-down leadership seat, they are likely scaling their enterprise motion. Focus your pitch on tools that reduce ramp time for new leadership.

Frequently Asked Questions

01 Do I need a Greenhouse account to use this?

No. This MCP accesses public job boards directly without requiring any accounts or API keys.

02 How fresh is the hiring data?

You can query for roles posted or updated within a window of 1 to 120 days to find the most recent movement.

03 Can I use this with Claude or Cursor?

Yes. This MCP works with any MCP-compatible client, including Claude, Cursor, and Windsurf.

04 What happens if a company doesn't have a public board?

The probe tool will report that the signal is unavailable, which distinguishes it from a company that is simply not hiring.

05 How does it categorize roles?

It uses title keywords to group roles into families like GTM, sales, marketing, engineering, and leadership.

06 Do I need an API key or an account?

No. The server reads the public job-board endpoint that companies expose on their own slug. There is no credential anywhere in the chain — nothing to issue, rotate or store.

07 Why are job listings a sales trigger?

Open commercial roles are public proof that a company is investing in its motion: hiring sales or marketing means budget, headcount and an expectation of growth. The tools return both the mix (how many sales/GTM/marketing roles are open at once) and the freshness (days since each posting went up), so you can rank targets by buying mood instead of guessing.

08 What happens when a company does not publish a board?

probe_board reports that no public board exists under the slug and says the hiring signal is unavailable for that company — which is a different fact from a quiet board. The scan tools count those boards as skipped, never as zero hiring, and the seed set (21 confirmed major boards) is a starting point: any company that publishes a board can be probed with its own slug.

09 How is the public source protected from repeated scans?

Each board's listing is cached for one hour, so repeating the same scan minutes apart costs nothing upstream. If the source rate-limits a request, the tools report the board as rate-limited and skipped instead of failing the whole call, and the agent is told to retry later.

Go Live in 60 Seconds

Get your connection token from cloud.vinkius.com, then paste the endpoint URL into any MCP-compatible client.

YOUR MCP ENDPOINT

`https://edge.vinkius.com/[TOKEN]/mcp`

CLIENT	WHERE TO CONFIGURE
 Claude AI	Profile → Customize → Connectors → "+" → Add custom connector → Paste endpoint
 Cursor	Settings → Features → MCP Servers → "+" Add New MCP Server" → Type: SSE → Paste endpoint
 VS Code	Ctrl/Cmd+Shift+P → "MCP: Add Server" → add <code>"outbound-hiring-signals": { "url": "..." }</code>
 Windsurf	MCP Settings → <code>mcp_settings.json</code> → Add endpoint URL
 ChatGPT	Settings → Tools & plugins → Add MCP server → Paste endpoint
 Gemini	Extensions → Add MCP Server → Paste endpoint URL

ASK AN AI ABOUT THIS

Let your preferred AI explain this MCP server

-  Ask ChatGPT 
-  Ask Claude 
-  Ask Perplexity 
-  Ask Gemini 
-  Ask Grok 

READY TO CONNECT

Outbound Hiring Signals is live on Vinkius Cloud.

Get your connection token, paste it into your AI agent, and
start building. No SDK. No deployment. Just results.

Start at cloud.vinkius.com →

vinkius.com · support@vinkius.com

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