

MCP SERVER

NO CODE

CLOUD HOSTED

Outreach MCP

Manage prospects and sequences with your AI agent.

Outreach connects your AI agent directly to your sales engagement platform, giving you immediate control over prospect data and campaign performance. Instead of logging into the tool's web interface, your agent handles everything conversationally—from listing prospects to analyzing sequence metrics.

A+ Quality Score 100/100

sales-engagement

email-automation

prospecting

sequence-tracking

pipeline-management



The connectivity layer between AI and the world's software.



Vinkius sits between AI and every application. All communication passes through Vinkius Cloud via the Model Context Protocol (MCP) — with governance, observability, and security at every layer.

Your AI Connections Run Through Vinkius Cloud

The world's largest
managed MCP catalog

Vinkius is the connectivity layer where AI connects to the software your business already runs. We handle the hosting, the security, the credentials, the uptime — you get agents that actually do things.

We operate the world's largest managed MCP catalog. Major SaaS platforms, CRMs, databases, and cloud providers — running, monitored, production-ready. This MCP server is hosted and maintained by the Vinkius Cloud for AI Agents.

The agent doesn't manage credentials, doesn't manage uptime, doesn't manage security. Vinkius does.

— Architecture principle

Four Pillars of the Vinkius Runtime

01 — Security by design

Credentials stay encrypted at rest via AES-256. The AI agent never touches raw keys — they're injected into a sandboxed V8 isolate at runtime. Actions are logged, and connections have an emergency kill switch.

03 — Deterministic observability

Eight immutable metrics per endpoint: request volume, p95 latency, error rate, active connections, cost attribution. A live payload feed logs every tool call with mutation detection.

02 — Built on MCP Fusion

This MCP server was built with **MCP Fusion**, the open-source framework (Apache 2.0) that powers the entire Vinkius catalog. Schema-as-firewall strips undeclared fields, compiled PII redaction runs at zero overhead, and cryptographic lockfiles produce git-diffable audit trails.

04 — Autonomous operations

Servers are deployed, monitored, and patched autonomously. New capabilities and security patches ship weekly. Zero-downtime deployments ensure continuous availability across all managed MCP servers.

AES-256

Encryption at rest

Ed25519

PKI vault signatures

24h TTL

Ephemeral session keys

V8 Isolate

Sandboxed execution

One Token. Instant Access.

Every MCP server on Vinkius is accessed through a **Connection Token**. Tokens are generated in the cloud dashboard and produce a unique MCP endpoint URL. Paste this URL into any MCP-compatible client — no SDK required.

A single token can serve **multiple AI clients simultaneously**, or you can issue separate tokens per client for granular access control. Each token tracks its own request count, last activity timestamp, and can be individually enabled or revoked.

MCP ENDPOINT

`https://edge.vinkius.com/{token}/mcp`

Claude



Cursor



VS Code



Windsurf



Grok



Gemini

Security Is the Architecture

Security in Vinkius is not a feature — it's the foundation of the runtime. The gateway enforces multiple independent protection layers between AI agents and third-party APIs.

01 — Ed25519 PKI Vault

Every workspace has an Ed25519 Master Key. Session keys are generated ephemerally (24h TTL) and signed by the Master Key. Credentials never leave the vault boundary.

02 — V8 Isolate Sandboxing

Tool code runs inside isolated-vm V8 isolates with 64 MB memory caps and per-request timeouts. No filesystem access, no network access except through the SSRF-guarded fetch bridge.

03 — SSRF Guard

All outbound HTTP requests are DNS-resolved and validated before execution. Private IP ranges (10.x, 172.16-31.x, 192.168.x, AWS metadata 169.254.x) are blocked at the network layer.

05 — Cryptographic Audit Trail

Every request is signed into a SHA-256 hash chain with Ed25519 signatures. Events form a tamper-proof, SIEM-exportable forensic record.

04 — DLP & PII Redaction

A ResponseGuard pipeline intercepts every tool response. Configurable redaction patterns strip sensitive fields (emails, SSNs, card numbers) before data reaches the AI agent.

06 — Honeypot Trap System

Phantom credentials are injected into isolated environments. If a honeypot is used outside Vinkius infrastructure, the server is quarantined instantly.

Emergency Kill Switch

EU AI Act Art. 14(1)
Compliant

The kill switch is an **emergency halt** mechanism — not a simple toggle. When triggered, it executes three actions atomically:

01 — Server deactivated

The MCP server is immediately taken offline across the entire cluster.

02 — All tokens revoked

Every connection token is invalidated. Total lockout — reconnection blocked until new tokens are issued.

03 — WebSocket connections killed

Active connections terminated via Redis pubsub broadcast. Propagates to every runtime node in the cluster.

Full Visibility. Zero Guesswork.

The Vinkius cloud dashboard includes a full MCP Governance suite — real-time analytics and security controls for production AI operations.

Control Plane

KPI dashboard with request volume, latency, success rate, token consumption, and AI-generated operational briefings.

FinOps

Cost tracking per tool, payload compression savings, budget optimization signals, and consumption trends.

Firewall & DLP

PII redaction activity, sensitive data protection counters, and security event timeline.

Agent Activity

Which AI clients are connecting, how often, and what they're doing — real-time session tracking.

Tool Health

Slowest and most error-prone tools, with actionable root-cause insights and performance baselines.

Incident Log

Error trends, failure rates, status-code breakdowns, and forensic audit trail access.

Get started at cloud.vinkius.com — connect your AI agent in under 60 seconds.

Outreach MCP

8 tools available

Cloud-hosted on Vinkius

This MCP lets your AI client manage complex sales workflows using your outreach system without needing to open the main application. You can ask your agent to search for specific prospect details, list all connected email addresses, or check out recent team activities across calls and tasks. It also keeps track of your automated sequences; you can monitor enrollment status or see overall engagement metrics.

If you're building a complex automation pipeline, connecting this MCP through Vinkius makes it accessible from any compatible AI client. Your agent handles the heavy lifting by pulling detailed analytics like open rates and reply rates for entire campaigns. This means your team gets real-time visibility into who is engaging and what needs attention, all within your coding environment.

Core Capabilities

01 — Retrieve prospect information

Get specific details, tags, or the full history of any individual sales prospect.

02 — Manage company records

List and retrieve data for entire company accounts within your outreach platform.

03 — Track sequence performance

Check the current status, metrics (like open rates), or activity of automated outreach sequences.

04 — List contact details and tasks

Pull all associated email addresses linked to prospects or get a list of recent sales tasks completed by the team.

One Click on Vinkius — From Prompt to Execution

Available at vinkius.com/mcp/outreach — connect your AI agent in three steps.

- 01** Subscribe to this MCP on Vinkius and connect your outreach platform credentials.
- 02** Authorize access through the developer portal using OAuth, granting your agent permission to read and write data.
- 03** Instruct your AI client to perform a specific action, like 'List all prospects in the VP Engineering vertical' or 'Check sequence stats for Q3 campaigns'.

The bottom line is that you tell your AI agent what sales questions you have; it handles connecting to your platform and giving you the raw data.

Built For

This MCP is essential for Sales Development Reps (SDRs) who need to track leads instantly, Revenue Operations staff managing campaign performance metrics, or Sales Managers needing a bird's-eye view of team activity without logging into three different dashboards.

Sales Development Representative

Using the MCP, you can quickly search for a prospect by name to see their engagement history and confirm which sequence they are currently enrolled in.

Revenue Operations Manager

You use this MCP to pull aggregate data on open rates or list company accounts across multiple campaigns, feeding that raw data into reporting tools for forecasting.

Sales Manager

Your agent monitors the activity feed to provide a summary of all calls and tasks completed by the SDR team yesterday, giving you instant pipeline health metrics.

What Changes When You Connect

- 01 Instead of clicking through the web UI to check a prospect's history, you simply ask your agent. It uses `get_outreach_prospect` to give you all necessary details—tags, contact info, and engagement status—in one chat response.
- 02 You get instant campaign health checks. By running `get_outreach_sequence_stats`, your agent pulls open rates, reply rates, and completion metrics without you leaving your IDE or terminal.
- 03 The team's daily activity is always visible. The MCP can use `list_outreach_tasks` and other data to give a summary of what the SDR team accomplished yesterday, saving manual report generation time.
- 04 Need contact info? Rather than hunting through multiple tabs, you can ask your agent to run `list_outreach_emails` for any prospect or company account, gathering all necessary addresses instantly.
- 05 The MCP lets you see who's doing what. It aggregates data from both `list_outreach_prospects` and `list_outreach_accounts`, giving sales managers a comprehensive view of the entire pipeline's health.

Real-World Applications

Checking on a Hot Lead's Status

A sales rep finds a prospect name and needs to know if they replied to last week's email. Instead of searching the platform, they prompt their agent: 'What is David Kim's current status?' The MCP uses `get_outreach_prospect` to instantly pull the reply status, active sequence name, and last open date.

Reviewing Campaign Performance

A Rev Ops manager needs to know if a new Q4 campaign is working. They ask their agent to compare metrics: 'What are the open rates for our three major sequences?' The MCP runs `get_outreach_sequence_stats` and delivers the comparative analytics, allowing immediate action.

Daily Team Handover

A manager starts their day needing a summary of team output. They prompt: 'What did the SDR team log yesterday?' The MCP uses `list_outreach_tasks` and aggregates recent calls and emails, providing a single, actionable snapshot for the whole team.

Building a Target List

A business development associate needs to build a list of target companies. They prompt: 'List all company accounts that have had activity in the last month.' The MCP executes `list_outreach_accounts` and returns the necessary corporate records.

Patterns to Avoid

Copying raw data from CSVs

X AVOID

The team downloads a spreadsheet of 50 prospects, manually copies email addresses, and pastes them into a separate CRM record to update tags.

✓ INSTEAD

Tell your agent to run `list_outreach_prospects` first. Then, ask it to cross-reference that list with `list_outreach_emails`. The MCP delivers the structured data directly to your chat window or code environment.

Switching between multiple dashboards

X AVOID

To check sequence performance and team tasks, a user has to open the Sequences tab, switch to the Tasks view, then go back to Prospect details. This takes 5-10 minutes.

✓ INSTEAD

Ask your agent for an overview: 'Give me a summary of campaign performance and recent activities.' The MCP runs `get_outreach_sequence_stats` and gathers related activity logs simultaneously.

Manually searching for old records

X AVOID

A sales rep needs to know if 'Jane Doe' opened the email from two weeks ago. They have to remember the sequence name, navigate there, and manually filter dates.

✓ INSTEAD

Use your agent with `get_outreach_prospect`. Simply ask: 'What is Jane Doe's last engagement activity?' The MCP pulls that history directly for you.

The Right Fit

You should use this MCP if your workflow involves frequently gathering, cross-referencing, and analyzing sales data—specifically prospect details, sequence metrics, or team task logs. If you need to know 'Who did what?' or 'How is the campaign performing?', this is for you. Don't use it if you just need basic contact information that

isn't tied to an existing outreach sequence, because a simple directory tool might be better suited. However, if your process requires linking specific metrics (like open rates from `get_outreach_sequence_stats`) to individual prospect records (`get_outreach_prospect`), this MCP is necessary.

Keeping tabs on who's engaging feels like a full-time job.

Today, tracking sales engagement means constant context switching. You open the outreach platform to see if someone opened an email; you switch to a separate CRM tab to check their tags; and then you jump into a reporting dashboard just to find out if they completed a required task. The process is slow, requires jumping between multiple interfaces, and makes it easy to miss critical data points.

With this MCP, that entire sequence of manual clicks disappears. Your agent interacts with the platform's underlying tools—like pulling specific prospect records or listing company accounts—and presents you with a single, unified answer. You get immediate visibility without leaving your coding environment.

Outreach MCP gives you instant access to sequence and prospect data.

No more hunting through different tabs or waiting for manual reports. The ability to run `list_outreach_sequences` immediately tells you what's running, while `get_outreach_sequence_stats` gives you the performance metrics (open rates, replies) right away.

What changes is that data access becomes an instant conversation. You don't generate reports; your agent answers questions. It's faster, more precise, and keeps the entire workflow within one chat session.

Outreach: 8 Tools for Sales Engagement

These tools allow your AI agent to perform specific actions across the Outreach platform, giving you granular control over prospect data, sequences, and accounts.

#	TOOL	DESCRIPTION
01	<code>get_outreach_prospect</code>	Retrieves specific details for any single prospect in your platform.
02	<code>get_outreach_sequence_stats</code>	Pulls key engagement metrics, like open and reply rates, for a defined outreach sequence.
03	<code>list_outreach_accounts</code>	Generates a list of all company accounts connected to your platform.
04	<code>list_outreach_emails</code>	Lists every email address linked to specific prospects for bulk communication purposes.
05	<code>list_outreach_mailboxes</code>	Shows a list of connected sending mailboxes used by the team.
06	<code>list_outreach_prospects</code>	Fetches and lists all available sales prospects in your system.
07	<code>list_outreach_sequences</code>	Lists the names and status of automated outreach sequences currently running.
08	<code>list_outreach_tasks</code>	Retrieves a list of recent sales tasks that were logged by team members.

See It in Action

Real prompts you can use once this MCP is connected to your AI agent through Vinkius Cloud.

U How are my active sequences performing?



You have 5 active sequences. Top performer: 'VP Sales Outreach' (42% open rate, 12% reply rate, 3 meetings booked this week). Lowest: 'Cold Inbound Re-Engage' (18% open rate, 2% reply rate). Consider pausing or revising the underperforming sequence.

U Search for prospect 'David Kim' in Outreach.



Found: David Kim (david.kim@techcorp.com). Title: VP Engineering at TechCorp. Stage: Replied. Active in sequence 'Engineering Leaders Q2'. Last email opened 4 hours ago. 2 calls logged, 0 meetings booked.

U What did my SDR team accomplish yesterday?



Yesterday's team summary (8 reps): 342 emails sent, 28 calls made, 45 opens tracked, 12 replies received (4 positive), and 2 meetings booked. Top performer: Sarah M. (52 emails, 3 replies, 1 meeting).

Frequently Asked Questions

01 How do I get basic prospect details using Outreach MCP?

You use the ``get_outreach_prospect`` tool. This function lets your agent pull all core information—contact info, tags, and engagement history—for a specific individual.

02 Can I check my campaign's performance with Outreach MCP?

Yes, you use ``get_outreach_sequence_stats``. This tool pulls metrics like open rates and reply rates across your active sequences so you can gauge campaign health.

03 Does the Outreach MCP help me see team activity?

Absolutely. Use the MCP to run ``list_outreach_tasks`` or check recent calls and emails, giving you a summary of what your SDR team completed yesterday.

04 How can I list all my connected sending mailboxes?

You use ``list_outreach_mailboxes``. This tool gives your agent access to the full roster of email accounts that are configured and ready for use by the sales team.

05 What if I need a list of all companies? Can Outreach MCP do that?

Yes, you can run ``list_outreach_accounts``. This function gathers company-level data, which is useful for broader reporting and pipeline visibility.

Go Live in 60 Seconds

Get your connection token from cloud.vinkius.com, then paste the endpoint URL into any MCP-compatible client.

YOUR MCP ENDPOINT

```
https://edge.vinkius.com/[TOKEN]/mcp
```

CLIENT

WHERE TO CONFIGURE



Claude AI

Profile → Customize → Connectors → "+" → Add custom connector → Paste endpoint



Cursor

Settings → Features → MCP Servers → "+ Add New MCP Server" → Type: SSE → Paste endpoint



VS Code

Ctrl/Cmd+Shift+P → "MCP: Add Server" → add `"outreach": { "url": "..." }`



Windsurf

MCP Settings → `mcp_settings.json` → Add endpoint URL



ChatGPT

Settings → Tools & plugins → Add MCP server → Paste endpoint



Gemini

Extensions → Add MCP Server → Paste endpoint URL

ASK AN AI
ABOUT THIS

Let your preferred AI
explain this MCP server



Ask ChatGPT



Ask Claude



Ask Perplexity



Ask Gemini



Ask Grok



READY TO CONNECT

Outreach is live on Vinkius Cloud.

Get your connection token, paste it into your AI agent, and start building. No SDK. No deployment. Just results.

[Start at cloud.vinkius.com](https://cloud.vinkius.com) →

vinkius.com · support@vinkius.com

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