

MCP SERVER

NO CODE

CLOUD HOSTED

Salesforce Sales Cloud MCP

Manage your entire sales pipeline conversationally.

Salesforce Sales Cloud MCP connects your agent directly to all your CRM data. Manage leads, track opportunities, update accounts, and log activities without ever leaving your workflow. It gives you conversational access to your entire sales pipeline, letting you query complex deal structures or qualify new prospects using natural language.

A+ Quality Score 100/100

pipeline-management

lead-qualification

opportunity-tracking

sales-forecasting

account-insights

crm-automation



The connectivity layer between AI and the world's software.



Vinkius sits between AI and every application. All communication passes through Vinkius Cloud via the Model Context Protocol (MCP) — with governance, observability, and security at every layer.

Your AI Connections Run Through Vinkius Cloud

The world's largest
managed MCP catalog

Vinkius is the connectivity layer where AI connects to the software your business already runs. We handle the hosting, the security, the credentials, the uptime — you get agents that actually do things.

We operate the world's largest managed MCP catalog. Major SaaS platforms, CRMs, databases, and cloud providers — running, monitored, production-ready. This MCP server is hosted and maintained by the Vinkius Cloud for AI Agents.

The agent doesn't manage credentials, doesn't manage uptime, doesn't manage security. Vinkius does.

— Architecture principle

Four Pillars of the Vinkius Runtime

01 — Security by design

Credentials stay encrypted at rest via AES-256. The AI agent never touches raw keys — they're injected into a sandboxed V8 isolate at runtime. Actions are logged, and connections have an emergency kill switch.

03 — Deterministic observability

Eight immutable metrics per endpoint: request volume, p95 latency, error rate, active connections, cost attribution. A live payload feed logs every tool call with mutation detection.

02 — Built on MCP Fusion

This MCP server was built with **MCP Fusion**, the open-source framework (Apache 2.0) that powers the entire Vinkius catalog. Schema-as-firewall strips undeclared fields, compiled PII redaction runs at zero overhead, and cryptographic lockfiles produce git-diffable audit trails.

04 — Autonomous operations

Servers are deployed, monitored, and patched autonomously. New capabilities and security patches ship weekly. Zero-downtime deployments ensure continuous availability across all managed MCP servers.

AES-256

Encryption at rest

Ed25519

PKI vault signatures

24h TTL

Ephemeral session keys

V8 Isolate

Sandboxed execution

One Token. Instant Access.

Every MCP server on Vinkius is accessed through a **Connection Token**. Tokens are generated in the cloud dashboard and produce a unique MCP endpoint URL. Paste this URL into any MCP-compatible client — no SDK required.

A single token can serve **multiple AI clients simultaneously**, or you can issue separate tokens per client for granular access control. Each token tracks its own request count, last activity timestamp, and can be individually enabled or revoked.

MCP ENDPOINT

`https://edge.vinkius.com/{token}/mcp`

Claude



Cursor



VS Code



Windsurf



Grok



Gemini

Security Is the Architecture

Security in Vinkius is not a feature — it's the foundation of the runtime. The gateway enforces multiple independent protection layers between AI agents and third-party APIs.

01 — Ed25519 PKI Vault

Every workspace has an Ed25519 Master Key. Session keys are generated ephemerally (24h TTL) and signed by the Master Key. Credentials never leave the vault boundary.

02 — V8 Isolate Sandboxing

Tool code runs inside isolated-vm V8 isolates with 64 MB memory caps and per-request timeouts. No filesystem access, no network access except through the SSRF-guarded fetch bridge.

03 — SSRF Guard

All outbound HTTP requests are DNS-resolved and validated before execution. Private IP ranges (10.x, 172.16-31.x, 192.168.x, AWS metadata 169.254.x) are blocked at the network layer.

05 — Cryptographic Audit Trail

Every request is signed into a SHA-256 hash chain with Ed25519 signatures. Events form a tamper-proof, SIEM-exportable forensic record.

04 — DLP & PII Redaction

A ResponseGuard pipeline intercepts every tool response. Configurable redaction patterns strip sensitive fields (emails, SSNs, card numbers) before data reaches the AI agent.

06 — Honeypot Trap System

Phantom credentials are injected into isolated environments. If a honeypot is used outside Vinkius infrastructure, the server is quarantined instantly.

Emergency Kill Switch

EU AI Act Art. 14(1)
Compliant

The kill switch is an **emergency halt** mechanism — not a simple toggle. When triggered, it executes three actions atomically:

01 — Server deactivated

The MCP server is immediately taken offline across the entire cluster.

02 — All tokens revoked

Every connection token is invalidated. Total lockout — reconnection blocked until new tokens are issued.

03 — WebSocket connections killed

Active connections terminated via Redis pubsub broadcast. Propagates to every runtime node in the cluster.

Full Visibility. Zero Guesswork.

The Vinkius cloud dashboard includes a full MCP Governance suite — real-time analytics and security controls for production AI operations.

Control Plane

KPI dashboard with request volume, latency, success rate, token consumption, and AI-generated operational briefings.

FinOps

Cost tracking per tool, payload compression savings, budget optimization signals, and consumption trends.

Firewall & DLP

PII redaction activity, sensitive data protection counters, and security event timeline.

Agent Activity

Which AI clients are connecting, how often, and what they're doing — real-time session tracking.

Tool Health

Slowest and most error-prone tools, with actionable root-cause insights and performance baselines.

Incident Log

Error trends, failure rates, status-code breakdowns, and forensic audit trail access.

Get started at cloud.vinkius.com — connect your AI agent in under 60 seconds.

Salesforce Sales Cloud MCP

10 tools available

Cloud-hosted on Vinkius

Your AI client can now talk directly to Salesforce Sales Cloud. Instead of switching between tabs or running complex reports, you just ask for what you need—say, 'What's the total value of deals in Negotiation?' The agent pulls that data and gives it back instantly. You don't have to manually search accounts; you just tell your agent which company you mean, and it retrieves revenue details, employee count, and industry information right away.

It handles the full sales lifecycle, from finding a cold lead using name or email, to updating that prospect's status after an initial call. You can also log calls, meetings, and emails as tasks linked straight to specific contacts or deals. This deep connection means you get real-time visibility into your pipeline health without lifting a finger. When you connect this MCP via Vinkius, all those functions—managing leads, opportunities, accounts, and activities—are available through one conversational interface.

Core Capabilities

01 — Search for specific records

Find details on companies (Accounts), people (Contacts/Leads), or open deals (Opportunities) using names, emails, or company identifiers.

03 — Create new prospects

Generate a brand new lead record in Salesforce using basic company information like name, email, or phone number.

05 — Log sales activities

Record completed calls, meetings, or emails as tasks linked directly to the associated account, contact, or deal record.

02 — Manage the sales pipeline status

Get an immediate snapshot of your entire deal funnel, including how many deals and what total value sits at any given stage.

04 — Update deal and contact details

Change an existing opportunity's stage, update its monetary value, or modify a lead's status to reflect qualification progress.

One Click on Vinkius — From Prompt to Execution

Available at vinkius.com/mcp/salesforce-sales-cloud — connect your AI agent in three steps.

- 01** You connect your AI client through Vinkius and authorize access to your Salesforce Sales Cloud data.
- 02** Your agent interprets a complex request—like 'Show me all high-value deals in the Proposal stage'—and calls the necessary tools (e.g., `sf_search_opportunities`).
- 03** The MCP executes the API calls, gathers the structured data from Salesforce, and presents it back to your agent for you to consume or act upon.

The bottom line is that your AI client becomes a native extension of your CRM, letting you work within the context of your sales data conversationally.

Built For

Sales Development Reps (SDRs) and Account Executives who are tired of juggling multiple tabs and manually updating records. This MCP gives you hands-free access to every piece of customer intelligence, keeping your focus on selling, not clicking.

Account Executive

Updating deal amounts or advancing an opportunity's stage right after a meeting, without having to open the Salesforce UI.

Sales Development Rep (SDR)

Qualifying and creating new leads based on inbound data streams so they can pass vetted prospects immediately into the pipeline.

Revenue Operations (RevOps)

Getting instant, aggregate reports like total open pipeline value or bottleneck stages for quarterly forecasting meetings.

What Changes When You Connect

-
- 01 Stop context-switching. Instead of manually opening Salesforce, navigating to a contact record, and then logging an activity, you simply ask your agent to log the call; it handles the ID linking for you.

 - 02 Gain instant oversight into deal health. Use `sf_pipeline_summary` to get an immediate view of total pipeline value or identify which stage is causing deals to stall, without running a report.

 - 03 Quickly qualify new prospects. Instead of spending time searching through multiple tabs, your agent can search for leads using `sf_search_leads` and then update their status with `sf_update_lead` in one prompt.

 - 04 Understand the company at depth. When you're talking to a prospect, ask your agent about them; it uses `sf_search_accounts` to instantly provide industry data, revenue size, and employee count.

 - 05 Maintain deal accuracy on the fly. If a negotiation changes the price or timeline, use `sf_update_opportunity` to adjust the amount and close date immediately through chat.
-

Real-World Applications

Need to check total revenue potential for Q3?

A RevOps manager asks their agent, 'What's our expected value from deals in the Proposal stage?' The agent uses `sf_opportunities_by_stage` and returns a precise dollar figure, allowing the manager to adjust forecasts instantly without opening the reports dashboard.

Just finished a discovery call with Acme Corp.

An Account Executive tells their agent, 'Log that I spoke with Jane Doe at Acme Corp about our integration.' The agent uses `sf_log_activity`, linking the task to the correct contact and account record automatically.

Found a promising lead from an event.

An SDR tells their agent, 'Create a new lead for Mark Johnson at Stellar Tech.' The agent uses `sf_create_lead`, populating all required fields and giving the lead its initial Salesforce ID.

Need to follow up on an old deal.

A salesperson asks their agent, 'What was the last known stage for that big TechCorp deal?' The agent uses `sf_search_opportunities` and pulls the current status, amount, and owner information.

Patterns to Avoid

Treating CRM like a simple database.**X AVOID**

Asking the agent to just 'get all contacts.' This gives you raw data but no context or filtering capability.

✓ INSTEAD

Instead, ask for specific relationships: 'Find me contacts linked to the Acme Corp account who work in IT,' ensuring you use `sf_search_contacts` correctly.

Manually tracking pipeline stages outside of Salesforce.**X AVOID**

Keeping a spreadsheet that mirrors your deals, which inevitably gets outdated or loses data integrity.

✓ INSTEAD

Always query the source of truth: 'Give me an updated view of all opportunities in Qualification.' Use `sf_pipeline_summary` for the most current aggregate numbers.

Forgetting to link activities properly.**X AVOID**

Writing down meeting notes and hoping someone remembers to update the record later, leading to stale data.

✓ INSTEAD

Use `sf_log_activity` immediately after a conversation. The agent links the task directly to the relevant contact or opportunity ID.

The Right Fit

Use this MCP if your sales process is highly dependent on structured, interconnected data across accounts, contacts, and deals. If you need to know the total value of open opportunities at a specific stage (`sf_opportunities_by_stage`) or track complex activity histories (`sf_log_activity`), this tool is essential. Don't use it if all you need is a simple list of emails; for that, a generic directory lookup might suffice. But if your goal involves qualifying leads (`sf_update_lead`) and tracking the deal progression across multiple

stages (sf_update_opportunity), then this MCP provides the depth and context required to actually move deals forward.

The constant cycle of tab-switching kills sales momentum.

Today, managing your pipeline feels like running a marathon through twenty different tabs. You open Salesforce for accounts, then switch to a separate tool to look up contact details, copy that info into another sheet to calculate revenue potential, and finally, you have to click back into the main record just to log a simple follow-up call. The friction is constant, slow, and exhausting.

With this MCP, all those steps disappear. You talk to your agent—'Check Acme Corp's industry and see their current deal pipeline.' It pulls that account data, shows you the deals, updates the contact info if needed, and logs a note—all without you ever having to open more than one chat window. The result is speed and accuracy.

sf_create_lead gives you actionable, pre-populated pipeline assets.

The manual process for a new prospect starts with an email capture form: copy the name into field A, paste the company into field B, and then manually select the status dropdown. This is prone to typos and requires perfect data entry every single time.

Now, you tell your agent, 'Create a lead for John Smith at Acme Corp.' The MCP handles all the required fields automatically, populating them correctly and giving you an immediately trackable record ID in Salesforce. You're back in the flow of selling.

Salesforce Sales Cloud: 10 Tools for Sales Operations

These tools let you orchestrate every aspect of the sales lifecycle, from finding raw leads to advancing deals across multiple complex stages.

#	TOOL	DESCRIPTION
01	<code>sf_create_lead</code>	Creates a new prospect record in Salesforce using name, company, email, and other details.
02	<code>sf_opportunities_by_stage</code>	Retrieves all deals currently sitting at one specific stage of the sales pipeline for review or analysis.
03	<code>sf_pipeline_summary</code>	Provides a high-level summary showing the total number and value of open deals across every stage.
04	<code>sf_log_activity</code>	Records completed tasks, such as calls or meetings, and links them to a specific person or company record.
05	<code>sf_search_accounts</code>	Finds corporate accounts by name, pulling key details like industry, revenue, employee count, and location.
06	<code>sf_search_contacts</code>	Locates specific people at customer companies using their name or email address.
07	<code>sf_search_leads</code>	Searches the pool of unqualified prospects by name, company, or email to check their status and source.
08	<code>sf_search_opportunities</code>	Looks up specific deals using opportunity names to see their stage, amount, probability, and close date.
09	<code>sf_update_lead</code>	Modifies an existing lead record by changing its status or updating contact details based on qualification progress.
10	<code>sf_update_opportunity</code>	Advances a deal through the sales process, adjusting amounts, close dates, or moving it to 'Closed Won'/'Closed Lost'.

See It in Action

Real prompts you can use once this MCP is connected to your AI agent through Vinkius Cloud.

U Show me all hot leads from this week



Hot Leads — This Week

NAME	COMPANY	EMAIL	STATUS
Sarah Chen	TechCorp Inc	s.chen@techcorp.com	Open - Not Contacted
James Wilson	DataFlow	j.wilson@dataflow.io	Working
Maria Santos	CloudBase	m.santos@cloudbase.com	Open - Not Contacted

💡 3 hot leads found. Want me to update any of them?

U What does my pipeline look like right now?



Pipeline Summary

STAGE	DEALS	TOTAL VALUE
Prospecting	12	\$340,000
Qualification	8	\$520,000
Negotiation	5	\$890,000
Closed Won (MTD)	3	\$215,000

💰 Total open pipeline: **\$1,750,000** across 25 deals

U Create a new lead: John Smith from Acme Corp, john@acme.com



Lead Created!

- **Name:** John Smith
- **Company:** Acme Corp
- **Email:** john@acme.com
- **Status:** Open - Not Contacted
- **ID:** 00Q8Z00001ABC

Want me to assign this lead to a specific owner?

Frequently Asked Questions

01 How does `sf_pipeline_summary` work?

`sf_pipeline_summary` gives a total count and monetary value for every stage of your open deals. It's perfect for quickly answering, 'What is our overall pipeline health?' without running any reports.

02 Can I use `sf_search_accounts` to get employee data?

Yes, `sf_search_accounts` returns company-level details including the number of employees and their industry classification. This is useful for sizing up potential clients before a call.

03 What's the difference between searching leads and contacts using Salesforce Sales Cloud MCP?

Leads (found via `sf_search_leads`) are unqualified prospects, while Contacts (via `sf_search_contacts`) are specific individuals who have already been associated with a company account.

04 How do I update a deal's stage using `sf_update_opportunity`?

You simply ask your agent to advance the deal. You can specify 'Move Opportunity XYZ to Proposal/Price Quote,' and it updates both the stage name and date automatically.

05 Do I need a specific ID to log an activity with `sf_log_activity`?







No, you just need to point your agent toward the relevant person or account. The MCP handles linking that task to the correct record within Salesforce.

Go Live in 60 Seconds

Get your connection token from cloud.vinkius.com, then paste the endpoint URL into any MCP-compatible client.











YOUR MCP ENDPOINT

```
https://edge.vinkius.com/[TOKEN]/mcp
```

CLIENT	WHERE TO CONFIGURE
 Claude AI	Profile → Customize → Connectors → "+" → Add custom connector → Paste endpoint
 Cursor	Settings → Features → MCP Servers → "+ Add New MCP Server" → Type: SSE → Paste endpoint
 VS Code	Ctrl/Cmd+Shift+P → "MCP: Add Server" → add <code>"salesforce-sales-cloud": { "url": "..."} }</code>
 Windsurf	MCP Settings → <code>mcp_settings.json</code> → Add endpoint URL
 ChatGPT	Settings → Tools & plugins → Add MCP server → Paste endpoint
 Gemini	Extensions → Add MCP Server → Paste endpoint URL

ASK AN AI ABOUT THIS

Let your preferred AI explain this MCP server

-  **Ask ChatGPT** 
-  **Ask Claude** 
-  **Ask Perplexity** 
-  **Ask Gemini** 
-  **Ask Grok** 

READY TO CONNECT

Salesforce Sales Cloud is live on Vinkius Cloud.

Get your connection token, paste it into your AI agent, and
start building. No SDK. No deployment. Just results.

[Start at cloud.vinkius.com](https://cloud.vinkius.com) →

vinkius.com · support@vinkius.com

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