

MCP SERVER

NO CODE

CLOUD HOSTED

Salesmate MCP

Manage contacts, deals & activities in conversation.

Salesmate MCP lets your AI client manage everything in your sales CRM—from tracking deals to logging calls. Use this MCP to list contacts, create new leads, update deal pipelines, and log all customer activities directly from your chat interface.

A+ Quality Score 100/100

deal-pipeline

contact-management

activity-logging

sales-crm

workflow-automation

customer-engagement



The connectivity layer between AI and the world's software.



Vinkius sits between AI and every application. All communication passes through Vinkius Cloud via the Model Context Protocol (MCP) — with governance, observability, and security at every layer.

Your AI Connections Run Through Vinkius Cloud

The world's largest
managed MCP catalog

Vinkius is the connectivity layer where AI connects to the software your business already runs. We handle the hosting, the security, the credentials, the uptime — you get agents that actually do things.

We operate the world's largest managed MCP catalog. Major SaaS platforms, CRMs, databases, and cloud providers — running, monitored, production-ready. This MCP server is hosted and maintained by the Vinkius Cloud for AI Agents.

The agent doesn't manage credentials, doesn't manage uptime, doesn't manage security. Vinkius does.

— Architecture principle

Four Pillars of the Vinkius Runtime

01 — Security by design

Credentials stay encrypted at rest via AES-256. The AI agent never touches raw keys — they're injected into a sandboxed V8 isolate at runtime. Actions are logged, and connections have an emergency kill switch.

03 — Deterministic observability

Eight immutable metrics per endpoint: request volume, p95 latency, error rate, active connections, cost attribution. A live payload feed logs every tool call with mutation detection.

02 — Built on MCP Fusion

This MCP server was built with **MCP Fusion**, the open-source framework (Apache 2.0) that powers the entire Vinkius catalog. Schema-as-firewall strips undeclared fields, compiled PII redaction runs at zero overhead, and cryptographic lockfiles produce git-diffable audit trails.

04 — Autonomous operations

Servers are deployed, monitored, and patched autonomously. New capabilities and security patches ship weekly. Zero-downtime deployments ensure continuous availability across all managed MCP servers.

AES-256

Encryption at rest

Ed25519

PKI vault signatures

24h TTL

Ephemeral session keys

V8 Isolate

Sandboxed execution

One Token. Instant Access.

Every MCP server on Vinkius is accessed through a **Connection Token**. Tokens are generated in the cloud dashboard and produce a unique MCP endpoint URL. Paste this URL into any MCP-compatible client — no SDK required.

A single token can serve **multiple AI clients simultaneously**, or you can issue separate tokens per client for granular access control. Each token tracks its own request count, last activity timestamp, and can be individually enabled or revoked.

MCP ENDPOINT

`https://edge.vinkius.com/{token}/mcp`

Claude



Cursor



VS Code



Windsurf



Grok



Gemini

Security Is the Architecture

Security in Vinkius is not a feature — it's the foundation of the runtime. The gateway enforces multiple independent protection layers between AI agents and third-party APIs.

01 — Ed25519 PKI Vault

Every workspace has an Ed25519 Master Key. Session keys are generated ephemerally (24h TTL) and signed by the Master Key. Credentials never leave the vault boundary.

02 — V8 Isolate Sandboxing

Tool code runs inside isolated-vm V8 isolates with 64 MB memory caps and per-request timeouts. No filesystem access, no network access except through the SSRF-guarded fetch bridge.

03 — SSRF Guard

All outbound HTTP requests are DNS-resolved and validated before execution. Private IP ranges (10.x, 172.16-31.x, 192.168.x, AWS metadata 169.254.x) are blocked at the network layer.

05 — Cryptographic Audit Trail

Every request is signed into a SHA-256 hash chain with Ed25519 signatures. Events form a tamper-proof, SIEM-exportable forensic record.

04 — DLP & PII Redaction

A ResponseGuard pipeline intercepts every tool response. Configurable redaction patterns strip sensitive fields (emails, SSNs, card numbers) before data reaches the AI agent.

06 — Honeypot Trap System

Phantom credentials are injected into isolated environments. If a honeypot is used outside Vinkius infrastructure, the server is quarantined instantly.

Emergency Kill Switch

EU AI Act Art. 14(1)
Compliant

The kill switch is an **emergency halt** mechanism — not a simple toggle. When triggered, it executes three actions atomically:

01 — Server deactivated

The MCP server is immediately taken offline across the entire cluster.

02 — All tokens revoked

Every connection token is invalidated. Total lockout — reconnection blocked until new tokens are issued.

03 — WebSocket connections killed

Active connections terminated via Redis pubsub broadcast. Propagates to every runtime node in the cluster.

Full Visibility. Zero Guesswork.

The Vinkius cloud dashboard includes a full MCP Governance suite — real-time analytics and security controls for production AI operations.

Control Plane

KPI dashboard with request volume, latency, success rate, token consumption, and AI-generated operational briefings.

FinOps

Cost tracking per tool, payload compression savings, budget optimization signals, and consumption trends.

Firewall & DLP

PII redaction activity, sensitive data protection counters, and security event timeline.

Agent Activity

Which AI clients are connecting, how often, and what they're doing — real-time session tracking.

Tool Health

Slowest and most error-prone tools, with actionable root-cause insights and performance baselines.

Incident Log

Error trends, failure rates, status-code breakdowns, and forensic audit trail access.

Get started at cloud.vinkius.com — connect your AI agent in under 60 seconds.

Salesmate MCP

12 tools available

Cloud-hosted on Vinkius

Stop switching tabs just to update a contact record or check a deal status. This MCP connects your agent directly into Salesmate, giving you full control over your sales pipeline right where you're working. You can list contacts, create new accounts, and even get current profile details instantly. Need to track client interactions? Log calls, meetings, and tasks with a simple command. When a deal moves forward, monitor the entire deal pipeline and retrieve detailed status metadata without opening the platform. This MCP handles everything from listing all team users to tracking system webhooks, keeping your sales operations running smoothly. By connecting through Vinkius, you gain access to this powerful tool alongside thousands of others, making it the central hub for your business processes.

Core Capabilities

01 — Manage Contacts and Companies

The MCP lets you list existing contacts, create new ones, or update details on any account.

03 — Log Activities and Tasks

The agent can automatically log calls, meetings, or tasks against a contact record simply through conversation.

05 — Create New Opportunities

Need a new lead? You can create an entirely new deal or contact record instantly within the chat.

02 — Track the Deal Pipeline

You can retrieve detailed information about specific deals or list all current opportunities in your sales pipeline.

04 — View Team Member Status

You can list all team users to confirm who has access and monitor system activity for oversight.

One Click on Vinkius — From Prompt to Execution

Available at vinkius.com/mcp/salesmate — connect your AI agent in three steps.

- 01** Subscribe to this MCP and provide your Salesmate Session Token and Link Name (Subdomain) from your account settings.
- 02** Direct your AI client to use the available tools, such as asking it to 'List all active deals' or 'Create a new contact for Acme Corp'.
- 03** Your agent executes the necessary API calls, retrieves structured data—like deal values and owner names—and presents it back to you in plain text.

The bottom line is that your AI client acts as an integrated sales operations manager, eliminating manual CRM navigation.

Built For

Sales teams and account managers who spend too much time toggling between their CRM and chat windows. If you're tired of logging calls manually or hunting down deal status reports, this MCP is for you.

Account Manager

You use the MCP to log client interactions (calls/meetings) immediately after a call and check if an account needs updating via ``update_contact``.

Sales Development Rep (SDR)

You quickly retrieve customer details using ``get_contact`` or list all contacts with ``list_contacts`` to qualify new leads before a meeting.

Operations Manager

You monitor the health of your sales flow by listing team members (``list_team_users``) and checking configured webhooks (``list_webhooks``).

What Changes When You Connect

- 01** Stop switching between your CRM and chat. You can now log calls or update contact info directly through natural language commands using `create_activity` and `update_contact`.

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- 02 Never lose track of an opportunity again. Get a full view of the deal pipeline by calling `list_deals`, allowing you to monitor statuses like Prospecting or Negotiation without clicking into the platform.

 - 03 Build your client records faster than ever. Instead of manual data entry, use `create_contact` and `create_deal` to instantly populate new leads and opportunities from a chat prompt.

 - 04 Get instant visibility on team structure. Use `list_team_users` to check who owns what, ensuring proper accountability across your sales organization.

 - 05 Improve historical record-keeping. Need to know everything that happened last quarter? Run `list_activities` to retrieve detailed activity history for any account.
-

Real-World Applications

The Quarterly Review Prep

A manager needs a summary of all deals currently in the 'Negotiation' stage. Instead of running complex reports, they ask their agent to run `list_deals` and filter the results, getting an immediate overview of potential revenue.

Onboarding New Territory Staff

The Ops team needs to ensure all new reps have access. Instead of manually checking permissions, they ask the agent to run `list_team_users`, immediately verifying that the new user's account is active.

Post-Discovery Call Logging

An Account Manager just finished a discovery call with Acme Corp. They don't want to open their laptop; they simply tell their agent: 'Log a meeting activity for Acme Corp and update their company size.' The `create_activity` tool handles the rest.

Handling a Stale Lead

A rep finds an old lead with no recent activity. They use `get_contact` to pull up the details, see when it was last touched, and then immediately decide if they need to run `update_contact` to revive the record.

Patterns to Avoid

Manual Data Retrieval

X AVOID

Opening the CRM, navigating through multiple tabs, running reports, downloading CSVs, and pasting data into a document.

✓ INSTEAD

Use ``list_contacts`` or ``list_deals`` to get the raw list of records directly in your chat window. Your agent handles the filtering and formatting for you.

Confusing Tools

X AVOID

Trying to use a tool like ``get_account_info`` when they actually need details about a specific client, or using ``list_contacts`` when they meant to update one.

✓ INSTEAD

If you need data on an existing person, run ``get_contact``. If you need to change something, always follow up with the relevant tool like ``update_contact``.

Overcomplicating Logging

X AVOID

Trying to remember which specific log type or date format is required when logging a simple conversation.

✓ INSTEAD

Just tell your agent, 'Log a call with Client X today.' The ``create_activity`` tool takes care of the necessary formatting and logging details.

The Right Fit

Use this MCP if your primary workflow involves constant data movement between talking to clients and updating records in Salesmate. You need an agent that acts as a persistent, knowledgeable sales co-pilot. This is perfect for tasks like logging calls (`create_activity`), checking deal status (`get_deal`), or listing all available leads (`list_contacts`). Don't use this if you only need to run complex data migrations across multiple systems; other specialized integration tools are better suited for that. Also, don't rely on it for deep financial forecasting—it provides the raw pipeline numbers and activity history needed *for* forecasting, but it won't predict market shifts or model complex economic scenarios.

The CRM data nightmare is real.

Right now, updating a simple contact record requires opening the dedicated platform. You navigate to the right client, find their profile in the correct tab, and then manually type in the details of your call or meeting. If you forget to log it, that data point is lost—or worse, buried deep in an email thread.

With this MCP, those clicks disappear. You just tell your agent what happened. Your AI client uses `update_contact` or `create_activity`, logs the detail instantly, and confirms it's saved. It keeps your record clean without you ever leaving your conversation.

Salesmate MCP: Manage contacts, deals & activities

Manual data logging means inconsistency. You might log the call details in one place and forget to update the 'last activity' date on the main account record.

This integration uses `get_contact` and `update_contact` together. It ensures that every piece of information you interact with is consistent, current, and always ready for review.

Salesmate MCP: 12 Tools for CRM Management

Use these tools to control every aspect of your sales process—from creating new leads to monitoring complex deal pipelines.

#	TOOL	DESCRIPTION
01	<code>create_activity</code>	Automatically logs a new activity, such as a meeting or call, against a contact record.
02	<code>create_contact</code>	Creates an entirely new contact profile within the CRM system.
03	<code>create_deal</code>	Starts tracking a completely new sales opportunity and deal record.
04	<code>get_account_info</code>	Retrieves details about the current user's profile or account information.
05	<code>get_contact</code>	Pulls specific, up-to-date metadata for a given contact.
06	<code>get_deal</code>	Retrieves all the current status and details of a specified sales deal.
07	<code>list_activities</code>	Provides a comprehensive list of all recorded CRM activities for an account or team.
08	<code>list_contacts</code>	Lists every contact record available in the entire CRM database.
09	<code>list_deals</code>	Shows a list of all current sales deals, including their stage and value.
10	<code>list_team_users</code>	Displays metadata for every user currently registered on the team.
11	<code>list_webhooks</code>	Lists all configured webhooks to monitor automated data flow and system events.
12	<code>update_contact</code>	Modifies specific pieces of information on an existing contact record.

See It in Action

Real prompts you can use once this MCP is connected to your AI agent through Vinkius Cloud.

U List all active deals in my Salesmate pipeline.



I've retrieved your deals. You have 5 active opportunities including 'Project Alpha' and 'Q4 Renewals'. Which one would you like to update the stage for?

U Show me the sales pipeline with deal values grouped by stage and expected close dates.



Sales pipeline: \$4.2M total value across 67 deals. By stage: Prospecting (18 deals, \$890K), Qualification (15, \$780K), Proposal (12, \$1.1M), Negotiation (8, \$680K), Closing (6, \$450K), Won this month (8, \$320K). Expected to close this month: 14 deals worth \$1.13M. Win probability weighted pipeline: \$1.8M. Average deal size: \$62,700. Sales cycle: 34 days average. Top rep: Sarah Chen with \$890K in pipeline. 3 deals are stale (no activity 21+ days).

U Create a new deal for Meridian Corp worth \$85,000 and assign it to the enterprise sales team.



Deal created: "Meridian Corp - Enterprise Platform License". Value: \$85,000. Stage: Qualification. Owner: James Park (Enterprise Sales). Contact: David Chen (CTO). Expected close: June 30, 2025. Pipeline: Enterprise. Tags: SaaS, Annual License. Next action: "Discovery call" scheduled for Thursday at 2 PM. Auto-enrichment pulled company data: 340 employees, Series C, San Francisco. Lead score: 87/100. Similar won deals in database: 4 (avg cycle: 28 days).

Frequently Asked Questions

01 How do I use Salesmate MCP to log a call?

You run the `create_activity` tool. You just tell your agent who you spoke with, what the topic was, and when it happened. It handles logging the event automatically.

02 Can I use Salesmate MCP to check my current profile?

Yes, running `get_account_info` allows your agent to retrieve details about your own user account within the CRM system instantly.

03 What if I need to start a completely new deal with Salesmate MCP?

You use the `create_deal` tool. You provide the basic information, and the agent sets up the opportunity for tracking right away.

04 Does Salesmate MCP help me see all my contacts?







Absolutely. The `list_contacts` tool retrieves a full roster of every contact in your CRM database, letting you review them all at once.

Go Live in 60 Seconds

Get your connection token from cloud.vinkius.com, then paste the endpoint URL into any MCP-compatible client.

YOUR MCP ENDPOINT

```
https://edge.vinkius.com/[TOKEN]/mcp
```

CLIENT	WHERE TO CONFIGURE
 Claude AI	Profile → Customize → Connectors → "+" → Add custom connector → Paste endpoint
 Cursor	Settings → Features → MCP Servers → "+ Add New MCP Server" → Type: SSE → Paste endpoint
 VS Code	Ctrl/Cmd+Shift+P → "MCP: Add Server" → add <code>"salesmate": { "url": "..." }</code>
 Windsurf	MCP Settings → <code>mcp_settings.json</code> → Add endpoint URL
 ChatGPT	Settings → Tools & plugins → Add MCP server → Paste endpoint
 Gemini	Extensions → Add MCP Server → Paste endpoint URL

ASK AN AI ABOUT THIS

Let your preferred AI explain this MCP server

-  **Ask ChatGPT** 
-  **Ask Claude** 
-  **Ask Perplexity** 
-  **Ask Gemini** 
-  **Ask Grok** 

READY TO CONNECT

Salesmate is live on Vinkius Cloud.

Get your connection token, paste it into your AI agent, and
start building. No SDK. No deployment. Just results.

[Start at cloud.vinkius.com](https://cloud.vinkius.com) →

vinkius.com · support@vinkius.com

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